Company Registered Number: 2304

THE ROYAL BANK OF SCOTLAND INTERNATIONAL LIMITED

REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS

31 December 2017

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## **BOARD OF DIRECTORS AND SECRETARY**

**DIRECTORS:** 

John Philip Ward Brewster (Chairman)

Lynn Ann Cleary Joanna Elizabeth Dentskevich Andrew Martin McLaughlin Louis Philip Chetwynd Taylor

**SECRETARY:** 

Christopher lan Nicol

**REGISTERED OFFICE:** 

Royal Bank House 71 Bath Street St Helier Jersey JE4 8PJ

**AUDITOR:** 

**Ernst & Young LLP** Castle Street St Helier Jersey JE1 1EY

#### REPORT OF THE DIRECTORS

The directors of The Royal Bank of Scotland International Limited ("the Company"/"RBSI") present their annual report, together with the audited financial statements of the Company for the year ended 31 December 2017. The financial statements are prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (IASB) and interpretations issued by the International Financial Reporting Interpretations Committee of the IASB.

### **ACTIVITIES AND BUSINESS REVIEW**

## **Principal activities**

The main activity of the Company is the provision of banking services, including the taking of deposits and lending.

## **Business review**

The Company's financial performance is presented in the Income Statement on page 8.

The operating profit before tax for the year was £185m (2016: £247m). Profits before tax have declined this year by £62m due to investment in the business as we prepare to become a bank outside the ring fence. This has resulted in an increase in costs of £44m. In addition, income has declined due to a renegotiation of our transfer pricing arrangements with our inter-group FX counterpart. There was also a non-recurring litigation provision in 2017 of £8m.

#### Other matters

The Company's principal business activities are banking services including the taking of deposits and lending in the Channel Islands, Isle of Man, London, Luxembourg and Gibraltar. Deposits not used to provide third party lending are placed with fellow subsidiaries of The Royal Bank of Scotland Group plc ("RBS"). The financial position of these, and hence ultimate recoverability of these placements, is a key exposure of the Company.

## Accounting policies

The reported results of the Company are sensitive to the accounting policies, assumptions and estimates that underlie the preparation of its financial statements. Details of the Company's accounting policies and key sources of estimation uncertainty are included within the Accounting policies on pages 13 to 22.

## Risk management

The prevailing market and economic conditions pose risks for the Company. These include the level of defaults from customers on outstanding advances as well as the degree of uncertainty in the valuation of other financial assets and liabilities. The financial position of the Company, its cash flows, liquidity position, capital and funding sources are set out in the financial statements. Notes 6 and 15 to the financial statements include the Company's objectives, policies and processes for managing its capital; its financial risk management objectives; details of its financial instruments and hedging activities and its exposures to credit and liquidity risks.

The Board has delegated its authority for day-to-day risk management to the executive management sitting on committees as detailed in note 15. The Board approves any changes in inter-bank lending lines and in limits governing currency and interest rate exposures. The Board policy is not to enter into derivative transactions for trading purposes, but to undertake such contracts to hedge or reduce the volatility in interest income and foreign exchange. The Company's actual derivative transactions are outlined in note 10 to these financial statements. Further details of the Company's risk management policies are highlighted in note 15 to the financial statements.

## Outlook

The directors are satisfied with the financial position of the Company and believe that they are appropriately placed to manage their business risks successfully.

The purpose of this report is to provide information to the members of the Company and it is addressed to them as such. Forward looking statements by their nature involve inherent risks and uncertainties since future events, circumstances and other factors can cause results and developments to differ materially from the plans, objectives, expectations and intentions expressed in such statements.

RBSI is preparing to operate as a bank outside the ring-fence. It will be the new home for a number of businesses and customers that can no longer remain within the ring-fenced bank. This includes CPB Funds Banking and Trustee & Depositary Services (TDS).

In March 2017, the branch in Luxembourg opened and as at 31 December 2017, the branch holds £2,131m of customers' deposits and extended its first line of credit. Through the branch in Luxembourg, RBSI obtained access to the ECB.

#### REPORT OF THE DIRECTORS

## **Business review (continued)**

In August 2017, RBSI opened a wholesale branch in the UK for the first time, at 280 Bishopsgate, London following the commencement of the transfer of the Funds Banking business from CPB. More than 40 colleagues moved to support customers with this transition. Further migrations will complete during 2018 across the UK branch and the new TDS entity.

#### **GOING CONCERN**

The Company's business activities, together with the factors likely to affect its future development, performance and position, including potential risks and uncertainties, are set out in the Business Review. The financial position of the Company, its cash flows, liquidity position and borrowing facilities are set out in the financial statements. In addition, notes 6 and 15 to the financial statements include the Company's objectives, policies and processes for managing its capital; its financial risk management objectives; details of its financial instruments and hedging activities; and its exposures to credit risk and liquidity risk.

After making appropriate enquiries, the directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Accordingly they continue to adopt the going concern basis in preparing the Report of the Directors and the financial statements.

### REGULATION

The Company is licensed under the Financial Services (Jersey) Law 1998 to conduct deposit taker business, fund services business, general insurance mediation business, investment business and money services business, under classes A, C, Q, X, Z, DC and 02 of this law. The Company operates in different jurisdictions through its branches and is subject to the following laws and regulations:

## Guernsey

- Banking Supervision (Bailiwick of Guernsey) Law 1994;
- · Protection of Investors (Bailiwick of Guernsey) Law 1987;
- The Insurance Business (Bailiwick of Guernsey) Law 2002;
- The Insurance Managers and Insurance Intermediaries (Bailiwick of Guernsey) Law 2002;
- The Regulation of Fiduciaries, Administration Businesses and Company Directors, etc (Bailiwick of Guernsey) Law 2000;
- Regulation 16 of the Criminal Justice (Proceeds of Crime) (Financial Services Businesses) (Bailiwick of Guernsey) Regulations 2007.

## Isle of Man

Financial Services Act 2008.

## Gibraltar

- Financial services (Banking) Act;
- Financial services (Investment and fiduciary Services) Act.

## Luxembourg

- The branch is registered and supervised by the Commission de Surveillance du Secteur Financier;
- It is licensed as a bank under the Luxembourg law of 05 April 1993 of the Financial Sector in Luxembourg.

## **London**

- Financial Services & Markets Act 2000;
- Financial Services & Markets Act 2000 (Regulated Activities) Order 2001;
- Financial Services Act 2012;
- The Financial Services and Markets Act 2000 (Financial Services Compensation Scheme) Order 2013;
- Money Laundering, Terrorist Financing & Transfer of Funds (Information on the Payer) Regulations 2017.

## REPORT OF THE DIRECTORS

## **DIRECTORS AND SECRETARY**

The present directors and secretary, who have served during the year, are listed on page 1.

From 1 January 2017 to date, the following changes have taken place:

	Appointed	Resigned
Directors		
Michael John Morley	•	31 January 2017
John Philip Ward Brewster	12 June 2017	-
Joanna Elizabeth Dentskevich	5 September 2017	-
Stephen John Camm	•	3 November 2017
Stephen James Reilly	•	3 November 2017

## **STAFF**

The directors wish to thank all the management and staff for the contribution made by them towards achieving these results.

## **AUDITOR**

Ernst & Young LLP has expressed its willingness to continue in office as auditor. A resolution to re-appoint Ernst & Young LLP as the Company's auditor will be proposed at the forthcoming AGM.

By order of the Board:

Andrew Martin McLaughlin

Director

Lynn Ann Cleary

Director

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board. The financial statements are required by law to give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements the directors are required to:

- properly select and apply accounting policies;
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- provide additional disclosures when compliance with the specific requirements in IFRS are insufficient to enable
  users to understand the impact of particular transactions, other events and conditions on the Company's financial
  position and financial performance; and
- make an assessment of the Company's ability to continue as a going concern.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies (Jersey) Law 1991, the Banking Business (Jersey) Law 1991, the Financial Services (General Insurance Mediation Business (Accounts, Audits, Reports and Solvency)) (Jersey) Order 2005, the Financial Services (Trust Company and Investment Business (Accounts, Audits and Reports)) (Jersey) Order 2007 and the Financial Services (Fund Services Business (Accounts, Audits and Reports)) (Jersey) Order 2007. They are responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in Jersey governing the preparation and dissemination of financial information differs from legislation in other jurisdictions.

The directors are also responsible for compliance with the Banking Business (Jersey) Law 1991, the Financial Services (Jersey) Law 1998 and their Codes of Practice.

By order of the Board:

Andrew Martin McLaughlin

Director

Lynn Ann Cleary Director

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE ROYAL BANK OF SCOTLAND INTERNATIONAL LIMITED

## **Opinion**

We have audited the financial statements of The Royal Bank of Scotland International Limited (the "Company") for the year ended 31 December 2017 which comprise the Income Statement, the Statement of Comprehensive Income, the Balance Sheet, the Statement of Changes in Equity, the Cash Flow Statement and the related notes 1 to 20, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards.

In our opinion, the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with International Financial Reporting Standards;
- have been properly prepared in accordance with the requirements of the Companies (Jersey) Law 1991;
- have been prepared in accordance with the requirements of the Banking Business (Jersey) Law 1991;
- have been prepared in accordance with the Financial Services (Trust Company and Investment Business (Accounts, Audits and Reports)) (Jersey) Order 2007;
- have been prepared in accordance with the Financial Services (Fund Services Business (Accounts, Audits and Reports)) (Jersey) Order 2007; and
- have been prepared in accordance with the requirements of the Financial Services (General Insurance Mediation Business (Accounts, Audits, Reports and Solvency)) (Jersey) Order 2005.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report below. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Use of our report

This report is made solely to the Company's members, as a body, in accordance with Article 113A of the Companies (Jersey) Law 1991. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

## Other information

The other information comprises the information included in the Report of the Directors, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in this report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact.

We have nothing to report in this regard.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE ROYAL BANK OF SCOTLAND INTERNATIONAL LIMITED

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Companies (Jersey) Law 1991 requires us to report to you if, in our opinion:

- proper accounting records have not been kept by the Company, or proper returns adequate for our audit have not been received from branches not visited by us; or
- . the financial statements are not in agreement with the Company's accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

## Responsibilities of directors

As explained more fully in the statement of directors' responsibilities set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

David Robert John Moore ACA for and on behalf of Ernst & Young LLP Jersev

Channel Islands

Date: 77\_February 2018

## Notes:

- The maintenance and integrity of the Royal Bank of Scotland International Limited's web site is the responsibility
  of the directors; the work carried out by the auditors does not involve consideration of these matters and,
  accordingly, the auditors accept no responsibility for any changes that may have occurred to the financial
  statements since they were initially presented on the web site.
- 2. Legislation in the Jersey governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

**INCOME STATEMENT** for the year ended 31 December 2017

		2017	2016
Continuing operations	Note	£m	£m
Interest receivable		311	331
Interest payable		(6)	(33)
Net interest income	1	305	298
Fees and commission receivable		59	80
Fees and commission payable		(1)	-
Other operating income	2	2	7
Non-interest income		60	87
Total income		365	385
Operating expenses	3	(180)	(136)
Operating profit before impairment loss		185	249
Impairment	7	-	(2)
Operating profit before tax		185	247
Tax charge	5	(15)	(25)
Profit for the year	_	170	222

The accompanying accounting policies and notes form an integral part of these financial statements.

## STATEMENT OF COMPREHENSIVE INCOME for the year ended 31 December 2017

	Note	2017 £m	2016 £m
Profit for the year		170	222
Items that will not be reclassified subsequently to profit or loss:			
Actuarial gains/(losses) on defined benefit schemes	4	43	(52)
Deferred taxation on actuarial movements on defined benefit schemes	12	(2)	(3)
Other comprehensive gains/(losses) for the year after tax	_	41	(55)
Total comprehensive income for the year		211	167

The accompanying accounting policies and notes form an integral part of these financial statements.

## BALANCE SHEET as at 31 December 2017

	Maka	2017	2016
Assets	Note	£m	£m
Cash and balances at central banks	6	479	44
Loans and advances to banks	=		
	6	21,720	16,912
Loans and advances to customers	6	8,382	7,254
Equity shares	6	3	-
Derivatives	6,10	25	51
Property, plant and equipment	8	32	35
Intangible assets	9	9	10
Prepayments, accrued income and other assets	1.5	15	6
Retirement benefit assets	4,6	39	-
Total assets	•	30,704	24,312
Liabilities			
Deposits by banks	6	379	247
Customer accounts	6	27,967	21,900
Derivatives	6,10	26	52
Accruals, deferred income and other liabilities	11	77	61
Current tax		9	17
Deferred tax liabilities	12	3	1
Retirement benefit liabilities	4,6	•	2
Total liabilities		28,461	22,280
Equity			
Shareholder's equity:			
Called up share capital	13	97	97
Reserves	·	2,146	1,935
Total equity	6	2,243	2,032
Total liabilities and equity		30,704	24,312

The accompanying accounting policies and notes form an integral part of these financial statements.

The financial statements were approved and authorised for issue by the Board of Directors on 22 February 2018 and signed on its behalf by:

Andrew Martin McLaughlin

Director

Lynn Ann Cleary Director

## STATEMENT OF CHANGES IN EQUITY for the year ended 31 December 2017

		2017	2016
	Note	£m	£m
Called up share capital			
At 1 January and 31 December		97	97
Share premium			
At 1 January and 31 December		5	5
Retained earnings			
At 1 January		1,930	1,763
Actuarial gains/(losses) recognised in defined benefit schemes	4	43	(52)
Deferred taxation on actuarial movements recognised on defined benefit schemes	12	(2)	(3)
Profit for the year		170	222
At 31 December		2,141	1,930
Shareholder's equity at 31 December		2,243	2,032

The accompanying accounting policies and notes form an integral part of these financial statements.

## CASH FLOW STATEMENT for the year ended 31 December 2017

		2017	2016
	Note	£m	£m
Operating activities			
Operating profit for the year before tax		185	248
Adjustments for:			
Pension charge for defined benefit schemes	4	7	4
Cash contribution to defined benefit pension schemes	4	(5)	(93)
Gain on sale of assets	2	(1)	(2)
Depreciation, amortisation and impairment of property, plant and equipment	8,9	6	7
Loan impairment provisions net of recoveries	7	-	(3)
Other non-cash items		(20)	(28)
Net cash inflows from trading activities	17	172	133
Changes in operating assets and liabilities	17	201	(151)
Net cash flows from operating activities before tax		373	(18)
Tax paid	17	(23)	(19)
Net cash flows from operating activities	·-	350	(37)
Investing activities			
Purchases of property, plant and equipment	8	(4)	(10)
Proceeds on disposal of property, plant and equipment		2	7
Purchase of intangible assets	9	(2)	(10)
Net cash flows from investing activities		(4)	(13)
Effect of exchange rate changes on cash and cash equivalents		18	27
Net increase in cash and cash equivalents		364	(23)
Cash and cash equivalents 1 January		183	206
Cash and cash equivalents 31 December	18	547	183

The accompanying accounting policies and notes form an integral part of these financial statements.

### **ACCOUNTING POLICIES**

### 1. Presentation of financial statements

The financial statements are prepared on a going concern basis and in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board (IASB), and interpretations issued by the International Financial Reporting Interpretations Committee of the IASB (together IFRS).

The financial statements are prepared on the historical cost basis except that the following assets and liabilities are stated at their fair value: financial assets and financial liabilities designated at fair value through profit or loss, available-for-sale financial assets and derivative financial instruments.

The Company is incorporated and registered in Jersey, Channel Islands.

The Company adopted two revisions to IFRSs effective 1 January 2017:

In January 2016, the IASB amended IAS 7 'Cash Flow Statements' to require disclosure of the movements in financing liabilities

In January 2016, the IASB amended IAS 12 'Income taxes' to clarify the recognition of deferred tax assets in respect of unrealised losses.

Neither of these amendments has had a material effect on the Company's financial statements.

## 2. Revenue recognition

Interest income on financial assets that are classified as loans and receivables and interest expense on financial liabilities other than those at fair value through profit or loss is determined using the effective interest method. The effective interest method is a method of calculating the amortised cost of a financial asset or financial liability (or group of financial assets or liabilities) and of allocating the interest income or interest expense over the expected life of the asset or liability. The effective interest rate is the rate that exactly discounts estimated future cash flows to the instrument's initial carrying amount. Calculation of the effective interest rate takes into account fees payable or receivable, that are an integral part of the instrument's yield, premiums or discounts on acquisition or issue, early redemption fees and transaction costs. All contractual terms of a financial instrument are considered when estimating future cash flows.

Financial assets and financial liabilities designated as fair value through profit or loss are recorded at fair value. Changes in fair value are recognised in the income statement.

Commitment and utilisation fees are determined as a percentage of the facility. These fees are deferred and included in the effective interest rate on the advance. If it is unlikely that a specific lending arrangement will be entered into, such fees are recognised in the income statement over the life of the facility.

Fees in respect of services are recognised as the right to consideration accrues through the provision of the service to the customer. The arrangements are generally contractual and the cost of providing the service is incurred as the service is rendered. The price is usually fixed and always determinable. The application of this policy to significant fee types is outlined below.

Payment services: this comprises income received for payment services including cheques cashed, direct debits, Clearing House Automated Payments (the UK electronic settlement system) and BACS payments (the automated clearing house that processes direct debits and direct credits). These are generally charged on a per transaction basis. The income is earned when the payment or transaction occurs. Charges for payment services are usually debited to the customer's account, monthly or quarterly in arrears. Income is accrued at period end for services provided but not charged.

Investment management fees: fees charged for managing investments are recognised as revenue as the services are provided. Incremental costs that are directly attributable to securing an investment management contract are deferred and charged as an expense as the related revenue is recognised.

### **ACCOUNTING POLICIES**

## 3. Pensions and other post-retirement benefits

The Company provides post-retirement benefits in the form of pensions to eligible employees.

Contributions to defined contribution pension schemes are recognised in the income statement when payable,

For defined benefit schemes, the defined benefit obligation is measured on an actuarial basis using the projected credit unit method and discounted at a rate determined by reference to market yields at the end of the reporting period on high quality corporate bonds of equivalent term and currency to the scheme liabilities. Scheme assets are measured at their fair value. The difference between scheme assets and scheme liabilities – the net defined benefit asset or liability – is recognised in the balance sheet with a charge to the statement of other comprehensive income. A defined benefit asset is limited to the present value of any economic benefits available to the Company in the form of refunds from the plan or reduced contributions to it.

The charge to profit or loss for pension costs (recorded in operating expenses) comprises:

- the current service cost
- · interest, computed at the rate used to discount scheme liabilities, on the net defined benefit liability or asset
- past service cost resulting from a scheme amendment or curtailment
- gains or losses on settlement

A curtailment occurs when the Company significantly reduces the number of employees covered by a plan. A plan amendment occurs when the Company introduces, or withdraws, a defined benefit plan or changes the benefits payable under an existing defined benefit plan. Past service cost may be either positive (when benefits are introduced or changed so that the present value of the net defined benefit obligation increases) or negative (when benefits are withdrawn or changed so that the present value of the defined benefit obligation decreases). A settlement is a transaction that eliminates all further obligations for part or all of the benefits.

Actuarial gains and losses (i.e. gains or losses on re-measuring of the net defined benefit asset or liability) are recognised in full in the period in which they arise in other comprehensive income.

## 4. Property, plant and equipment

Items of property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses. Where an item of property, plant and equipment comprises major components having different useful lives, they are accounted for separately.

Depreciation is charged to the income statement on a straight-line basis so as to write off the depreciable amount of property, plant and equipment (including assets owned and let on operating leases) over their estimated useful lives.

The depreciable amount is the cost of an asset less its residual value. Freehold land is not depreciated. The estimated useful lives are as follows:

50 years

Freehold and long leasehold buildings

Short leaseholds unexpired period of the lease

Computer equipment up to 5 years
Other equipment 5 to 15 years

The residual value and useful life of property, plant and equipment are reviewed at each balance sheet date and updated for any changes to previous estimates.

## 5. Intangible assets

Intangible assets acquired by the Company are stated at cost less accumulated amortisation and impairment losses. Amortisation is charged to profit or loss over the assets' estimated economic lives using methods that best reflect the pattern of economic benefits and included in Depreciation and amortisation. These estimated useful economic lives are:

Computer software

5 years

Expenditure on internally generated goodwill and brands is written-off as incurred. Direct costs relating to the development of internal-use computer software are capitalised once technical feasibility and economic viability have been established. These costs include payroll, the costs of materials and services, and directly attributable overheads. Capitalisation of costs ceases when the software is capable of operating as intended. During and after development, accumulated costs are reviewed for impairment against the benefits that the software is expected to generate. Costs incurred prior to the establishment of technical feasibility and economic viability are expensed as incurred as are all training costs and general overheads. The costs of licences to use computer software that are expected to generate economic benefits beyond one year are also capitalised.

#### **ACCOUNTING POLICIES**

## 6. Impairment of intangible assets and property, plant and equipment

At each reporting date, the Company assesses whether there is any indication that its intangible assets, or property, plant and equipment are impaired. If any such indication exists, the Company estimates the recoverable amount of the asset and the impairment loss if any.

If an asset does not generate cash flows that are independent from those of other assets or groups of assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs. A cash-generating unit is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets. The recoverable amount of an asset or cash-generating unit is the higher of its fair value less cost to sell and its value in use. Value in use is the present value of future cash flows from the asset or cash-generating unit discounted at a rate that reflects market interest rates adjusted for risks specific to the asset or cash-generating unit that have not been taken into account in estimating future cash flows. If the recoverable amount of an intangible or tangible asset is less than its carrying value, an impairment loss is recognised immediately in profit or loss and the carrying value of the asset reduced by the amount of the loss. A reversal of an impairment loss on intangible assets (excluding goodwill) or property, plant and equipment is recognised as it arises provided the increased carrying value is not greater than it would have been had no impairment loss been recognised. Impairment losses on goodwill are not reversed.

## 7. Foreign currencies

The Company's financial statements are presented in Sterling, which is the functional currency of the Company.

Transactions in foreign currencies are translated into Sterling at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into Sterling at the rates of exchange ruling at the balance sheet date. Foreign exchange differences arising on translation are recognised in the income statement. Non-monetary items denominated in foreign currencies that are stated at fair value are translated into Sterling at foreign exchange rates ruling at the dates the values were determined. Translation differences arising on non-monetary items measured at fair value are recognised in the income statement except for differences arising on available-for-sale non-monetary financial assets, for example equity shares, which are included in other comprehensive income unless the asset is the hedged item in a fair value hedge.

### 8. Leases

## As lessor

Contracts with customers to lease assets are classified as finance leases if they transfer substantially all the risks and rewards of ownership of the asset to the customer; all other contracts with customers to lease assets are classified as operating leases.

Finance lease receivables are included in the balance sheet, within Loans and advances to customers, at the amount of the net investment in the lease being the minimum lease payments and any unguaranteed residual value discounted at the interest rate implicit in the lease. Finance lease income is allocated to accounting periods so as to give a constant periodic rate of return before tax on the net investment and included in Interest receivable. Unguaranteed residual values are subject to regular review; if there is a reduction in their value, income allocation is revised and any reduction in respect of amounts accrued is recognised immediately.

Rental income from operating leases is recognised in income on a receivable basis over the term of the lease. Operating lease assets are included within Property, plant and equipment and depreciated over their useful lives.

## As lessee

Operating lease rental expense is included in Premises and equipment costs and recognised as an expense on a straight-line basis over the term of the relevant lease.

## 9. Provisions and contingent liabilities

The Company recognises a provision for a present obligation resulting from a past event when it is more likely than not that it will be required to transfer economic benefits to settle the obligation and the amount of the obligation can be estimated reliably.

If the Company has a contract that is onerous, it recognises the present obligation under the contract as a provision. An onerous contract is one where the unavoidable costs of meeting the Company's contractual obligations exceed the expected economic benefits. When the Company vacates a leasehold property, a provision is recognised for the costs under the lease less any expected economic benefits (such as rental income).

#### **ACCOUNTING POLICIES**

## 9. Provisions and contingent liabilities (continued)

Contingent liabilities are possible obligations arising from past events, whose existence will be confirmed only by uncertain future events, or present obligations arising from past events that are not recognised because either an outflow of economic benefits is not probable or the amount of the obligation cannot be reliably measured. Contingent liabilities are not recognised but information about them is disclosed unless the possibility of any outflow of economic benefits in settlement is remote.

### 10. Tax

Income tax expense or income, comprising current tax and deferred tax, is recorded in the income statement except income tax on items recognised outside profit or loss which is credited or charged to other comprehensive income or to equity as appropriate.

Current tax is income tax payable or recoverable in respect of the taxable profit or loss for the year arising in profit or loss, other comprehensive income or equity. Provision is made for current tax at rates enacted or substantively enacted at the balance sheet date, taking into account relief for overseas tax where appropriate.

Deferred tax is the tax expected to be payable or recoverable in respect of temporary differences between the carrying amount of an asset or liability for accounting purposes and its carrying amount for tax purposes. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered. Deferred tax is calculated using tax rates expected to apply in the periods when the assets will be realised or the liabilities settled, based on tax rates and laws enacted, or substantively enacted, at the balance sheet date.

## 11. Financial assets

On initial recognition financial assets are classified into 'designated at fair value through profit or loss'; 'loans and receivables' or 'available-for-sale' financial assets.

Designated at fair value through profit or loss – financial assets may be designated as at fair value through profit or loss only if such designation: (a) eliminates or significantly reduces a measurement or recognition inconsistency; or (b) applies to a group of financial assets, financial liabilities or both, that the Company manages and evaluates on a fair value basis; or (c) relates to an instrument that contains an embedded derivative which is not evidently closely related to the host contract.

Financial assets and liabilities that the Company designates on initial recognition as being at fair value through profit or loss are recognised at fair value, with transaction costs being recognised in the income statement and are subsequently measured at fair value. Gains and losses on financial assets that are designated as at fair value through profit or loss are recognised in the income statement as they arise. Financial assets carried at fair value include advances to banks, asset backed and corporate debt obligations, corporate equity shares and derivatives.

Loans and receivables - non-derivative financial assets with fixed or determinable repayments that are not quoted in an active market are classified as loans and receivables, except those that are classified as available-for-sale or designated as at fair value through profit or loss. Loans and receivables are initially recognised at fair value plus directly related transaction costs. They are subsequently measured at amortised cost using the effective interest method less any impairment losses.

Available-for-sale - financial assets that are not classified as loans and receivables or designated at fair value through profit or loss are classified as available-for-sale. Financial assets can be designated as available-for-sale on initial recognition. Available-for-sale financial assets are initially recognised at fair value plus directly related transaction costs. They are subsequently measured at fair value. Impairment losses and exchange differences resulting from retranslating the amortised cost of monetary available-for-sale financial assets denominated in a foreign currency are recognised in profit or loss together with interest calculated using the effective interest method (see accounting policy 2). Other changes in the fair value of available-for-sale financial assets and any related tax are reported in other comprehensive income until disposal, when the cumulative gain or loss is reclassified from equity to profit or loss.

Fair value – Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participation at the measurement date. Fair value for a net open position in a financial asset that is quoted in an active market is the current bid price multiplied by the number of units of the instrument held. Fair values for financial assets not quoted in an active market are determined using appropriate valuation techniques including discounting future cash flows, option pricing models and other methods that are consistent with accepted economic methodologies for pricing financial assets.

#### **ACCOUNTING POLICIES**

## 12. Impairment of financial assets

The Company assesses at each balance sheet date whether there is any objective evidence that a financial asset or group of financial assets classified as, available-for-sale or loans and receivables is impaired. A financial asset or portfolio of financial assets is impaired and an impairment loss incurred if there is objective evidence that an event or events since initial recognition of the asset have adversely affected the amount or timing of future cash flows from the asset.

Financial assets carried at amortised cost – if there is objective evidence that an impairment loss on a financial asset or group of financial assets classified as loans and receivables has been incurred, the Company measures the amount of the loss as the difference between the carrying amount of the asset or group of assets and the present value of estimated future cash flows from the asset or group of assets discounted at the effective interest rate of the instrument at initial recognition. For collateralised loans and receivables, estimated future cash flows include cash flows that may result from foreclosure less the costs of obtaining and selling the collateral, whether or not foreclosure is probable.

Impairment losses are assessed individually for financial assets that are individually significant. Future cash flows from these financial assets are estimated on the basis of the contractual cash flows and historical loss experience for assets with similar credit risk characteristics. Historical loss experience is adjusted, on the basis of observable data, to reflect current conditions not affecting the period of historical experience. Impairment losses are recognised in the income statement and the carrying amount of the financial asset or group of financial assets reduced by establishing an allowance for impairment losses. If, in a subsequent period, the amount of the impairment loss reduces and the reduction can be ascribed to an event after the impairment was recognised, the previously recognised loss is reversed by adjusting the allowance. Once an impairment loss has been recognised on a financial asset or group of financial assets, interest income is recognised on the carrying amount using the rate of interest at which estimated future cash flows were discounted in measuring impairment.

Impaired loans and receivables are written-off, i.e. the impairment provision is applied in writing down the loan's carrying value partially or in full, when the Company concludes that there is no longer any realistic prospect of recovery of part or all of the loan. For loans that are individually assessed for impairment, the timing of write off is determined on a case-by-case basis. Such loans are reviewed regularly and write offs will be prompted by bankruptcy, insolvency, renegotiation and similar events.

Amounts recovered after a loan has been written off are credited to the loan impairment charge for the period in which they are received.

Financial assets carried at fair value – when a decline in the fair value of a financial asset classified as available-for-sale has been recognised directly in other comprehensive income and there is objective evidence that it is impaired, the cumulative loss is reclassified from equity to profit or loss. The loss is measured as the difference between the amortised cost of the financial asset and its current fair value. Impairment losses on available-for-sale equity instruments are not reversed through the income statement, but those on available-for-sale debt instruments are reversed, if there is an increase in fair value that is objectively related to a subsequent event.

For certain categories of financial assets, such as credit facilities, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of credit facilities could include the Company's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period, as well as observable changes in national or local economic conditions that correlate with default on receivables.

## 13. Financial liabilities

On initial recognition financial liabilities are classified into designated at fair value through profit or loss or amortised cost. Issues of financial liabilities measured at amortised cost are recognised on settlement date; all other regular way transactions in financial liabilities are recognised on trade date.

Designated at fair value through profit or loss - financial liabilities may be designated as at fair value through profit or loss only if such designation (a) eliminates or significantly reduces a measurement or recognition inconsistency; or (b) applies to a group of financial assets, financial liabilities or both that the Company manages and evaluates on a fair value basis; or (c) relates to an instrument that contains an embedded derivative which is not evidently closely related to the host contract.

Financial liabilities that the Company designates on initial recognition as being at fair value through profit or loss are recognised at fair value, with transaction costs being recognised in the income statement and are subsequently measured at fair value. Gains and losses on financial liabilities that are designated as at fair value through profit or loss are recognised in the income statement as they arise.

Amortised cost - all other financial liabilities are measured at amortised cost using the effective interest method (see accounting policy 2).

#### **ACCOUNTING POLICIES**

## 13. Financial liabilities (continued)

Fair value - fair value for a net open position in a financial liability that is quoted in an active market is the current offer price multiplied by the number of units of the instrument held or issued. Fair values for financial liabilities not quoted in an active market are determined using appropriate valuation techniques including discounting future cash flows, option pricing models and other methods that are consistent with accepted economic methodologies for pricing financial liabilities.

## 14. Derecognition

A financial asset is derecognised when the contractual right to receive cash flows from the asset has expired or when it has been transferred and the transfer qualifies for derecognition. A transfer requires that the Company either (a) transfers the contractual rights to receive the asset's cash flows; or (b) retains the right to the asset's cash flows but assumes a contractual obligation to pay those cash flows to a third party. After a transfer, the Company assesses the extent to which it has retained the risks and rewards of ownership of the transferred asset. The asset remains on the balance sheet if substantially all the risks and rewards have been retained. It is derecognised if substantially all the risks and rewards have been neither retained nor transferred, the Company assesses whether or not it has retained control of the asset. If the Company has retained control of the asset, it or recognise the asset to the extent of its continuing involvement; if the Company has not retained control of the asset, it is derecognised.

A financial liability is removed from the balance sheet when the obligation is discharged, or cancelled, or expires.

## 15. Netting

Financial assets and financial liabilities are offset and the net amounts presented in the balance sheet when, and only when, the Company has a legally enforceable right to set off the recognised amounts and it intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. The Company is party to a number of arrangements, including master netting agreements, that give it the right to offset financial assets and financial liabilities but where it does not intend to settle the amounts net or simultaneously and therefore the assets and liabilities concerned are presented gross.

#### 16. Derivatives and hedging

Derivative financial instruments are initially recognised, and subsequently measured, at fair value through profit or loss. Derivative fair values are determined from quoted prices in active markets where available. Where there is no active market for an instrument, fair value is derived from prices for the derivative's components using appropriate pricing or valuation models. The Group's derivative products include swaps, forwards, futures and options. Exchange traded instruments are valued using quoted prices. Most of the Group's pricing models do not entail material subjectivity because the methodologies utilised do not incorporate significant judgement and the parameters included in the models can be calibrated to actively quoted market prices. Values established from pricing models are adjusted for credit risk and liquidity risk.

A derivative embedded in a contract is accounted for as a stand-alone derivative if its economic characteristics are not closely related to the economic characteristics of the host contract; unless the entire contract is measured at fair value through the income statement.

Gains and losses arising from changes in the fair value of derivatives that are not the hedging instrument in a qualifying hedge are recognised as they arise in the income statement.

## 17. Cash and cash equivalents

Cash and cash equivalents comprise cash and demand deposits with banks together with short-term highly liquid investments that are readily convertible to known amounts of cash and subject to insignificant risk of change in value.

## 18. Assets under administration

Assets and liabilities held in a fiduciary capacity are not included in these financial statements.

#### **ACCOUNTING POLICIES**

## Critical accounting policies and key sources of estimation uncertainty

The reported results of the Company are sensitive to the accounting policies, assumptions and estimates that underlie the preparation of its financial statements. IFRS require the directors, in preparing the Company's financial statements, to select suitable accounting policies, apply them consistently and make judgements and estimates that are reasonable and prudent. In the absence of an applicable standard of interpretation, IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' requires management to develop and apply an accounting policy that results in relevant and reliable information in the light of the requirements and guidance in IFRS dealing with similar and related issues and the IASB's 'Conceptual Framework for Financial Reporting'.

The judgements and assumptions involved in the Company's accounting policies that are considered by the Board of Directors to be the most important to the portrayal of its financial condition are discussed below. The use of estimates, assumptions or models that differ from those adopted by the Company would affect its reported results.

## Loan impairment provisions

The Company's loan impairment provisions are established to recognise incurred impairment losses in its portfolio of loans classified as loans and receivables and carried at amortised cost in accordance with accounting policy 12.

A loan is impaired when there is objective evidence that events since the loan was granted have affected expected cash flows from the loan. Such objective evidence, indicative that a borrower's financial condition has deteriorated, can include for loans that are individually assessed: the non-payment of interest or principal; debt renegotiation; probable bankruptcy or liquidation; significant reduction in the value of any security; breach of limits or covenants; and deteriorating trading performance. The impairment loss is the difference between the carrying value of the loan and the present value of estimated future cash flows at the loan's original effective interest rate. There are two components to the Company's loan impairment provisions: individual and latent.

Individual assessment of loans and advances comprise a review of the financial condition of the borrower and any guarantor and takes into account the customer's debt capacity and financial flexibility; the level and quality of earnings; the amount and sources of cash flows; the industry in which the customer operates; and the realisable value of any security held. The most significant estimates that affect the quantum of any specific provision are the amounts and timing of receipts from the borrower or recoveries from any security held. These estimates take into account the customer's debt capacity and financial flexibility; the level and quality of its earnings; the amount and sources of cash flows; the industry in which the counterparty operates; and the realisable value of any security held. Estimating the quantum and timing of future recoveries involves significant judgement.

All provisions are quantified on an effective interest rate basis so that the loan will yield a consistent return over its expected remaining life. The discounting required in the calculation of a provision is included in the initial charge; the discount unwinds through interest receivable in accordance with IAS 39 'Financial Instruments: Recognition and Measurement'.

Latent loss provisions are held against estimated impairment losses in the performing portfolio that have yet to be identified as at the balance sheet date. To assess the latent loss within its portfolios, the Company has developed methodologies to estimate the time that an asset can remain impaired within the performing portfolio before it is identified and reported as such, past loss experience, credit scores and defaults based on portfolio trends. The most significant factors in establishing these provisions are the expected loss rates and the related average life.

At 31 December 2017, gross impaired loans and advances to customers totalled £6m (2016: £16m) and customer loan impairment provisions (excluding the latent provision) amounted to £5m (2016: £8m). The fair value of security held against the loans and advances to customers above amounted to £5m (2016: £4m).

Evaluating estimates of provisions involves significant judgement, as receipts will depend on the future performance of the borrower and the value of security, both of which will be affected by future economic conditions. Additionally, the security may not be readily marketable.

The future credit quality of the Company's lending book is subject to uncertainties that could cause actual credit losses to differ materially from reported loan loss provisions. These uncertainties include the economic environment, notably interest rates and their effect on customer spending, the unemployment level, payment behaviour and bankruptcy trends and changes in the Company's portfolios.

### **ACCOUNTING POLICIES**

## Critical accounting policies and key sources of estimation uncertainty (continued)

#### Pensions

The Company operates a pension scheme: The Royal Bank of Scotland International Pension Trust ("RBSIPT"). The assets of the defined benefit scheme are measured at their fair value at the balance sheet date. Scheme liabilities are measured using the projected unit credit method, which takes account of projected earnings increases, using actuarial assumptions that give the best estimate of the future cash flows that will arise under the scheme liabilities. These cash flows are discounted at the interest rate applicable to high-quality corporate bonds of the same currency and term as the liabilities. Any surplus or deficit of scheme assets over liabilities is recognised on the balance sheet as an asset (surplus) or liability (deficit).

In determining the value of scheme liabilities, financial and demographic assumptions are made including price inflation, pension increase, earnings growth and the longevity of scheme members. A range of assumptions could be adopted in valuing the schemes' liabilities. Different assumptions could significantly alter the amount of the surplus or deficit recognised on the balance sheet and the pension cost charged to the income statement. The assumptions adopted for the Company's pensions scheme is set out in note 4 to the financial statements, together with sensitivities of the balance sheet and income statement to changes in those assumptions.

A pension asset of £39m was recognised on the balance sheet at 31 December 2017 (2016: liability of £2m).

## Provisions for liabilities

As set out in note 11, at 31 December 2017 the Company recognised provisions for liabilities in respect of customer redress, £2m (2016: £8m), property provision, £4m (2016: £5m), integrated restructuring, £5m (2016: £1m) and litigation provision, £8m (2016: nil). Provisions are liabilities of uncertain timing or amount, and are recognised when there is a present obligation as a result of a past event, the outflow of economic benefit is probable and the outflow can be estimated reliably. Judgement is involved in determining whether an obligation exists, and in estimating the probability, timing and amount of any outflows. Where the Company can look to another party such as an insurer to pay some or all of the expenditure required to settle a provision, any reimbursement is recognised when, and only when, it is virtually certain that it will be received.

#### Deferred tax

The Company makes provision for deferred tax on temporary differences where tax recognition occurs at a different time from accounting recognition. Deferred tax liabilities of £1m were recognised as at 31 December 2017 (2016: £1m). Deferred Tax assets are recognised in respect of unused tax losses to the extent that it is probable that there will be future taxable profits against which the losses and other temporary difference can be utilised. Judgement is required to determine the amount of deferred tax assets that can be recognised, based on the likely timing and level of future taxable profits.

## **Accounting developments**

## **International Financial Reporting Standards**

A number of IFRSs and amendments to IFRS were in issue at 31 December 2017 that would affect the Company from 1 January 2018 or later.

## Effective for 2018 - IFRS 9

In July 2014, the IASB published IFRS 9 'Financial Instruments' with an effective date of 1 January 2018. IFRS 9 replaces the current financial instruments standard, IAS 39, setting out new accounting requirements in a number of areas. The Group is continuing its assessment of the standard's effect on its financial statements.

The principle features of IFRS 9 are as follows:

## Recognition and derecognition

The material in IAS 39 setting out the criteria for the recognition and derecognition of financial instruments has been included unamended in IFRS 9.

## **ACCOUNTING POLICIES**

## **Accounting developments (continued)**

### Classification and measurement

Financial assets

There are three classifications for financial assets in IFRS 9: fair value through profit or loss; fair value through other comprehensive income and amortised cost.

- Financial assets with terms that give rise to interest and principal cash flows only and which are held in a business model whose objective is to hold financial assets to collect their cash flow are measured at amortised cost.
- Financial assets with terms that give rise to interest and principal cash flows only and which are held in a business
  model whose objective is achieved by holding financial assets to collect their cash flow and selling them are
  measured at fair value through other comprehensive income.
- Other financial assets are measured at fair value through profit and loss.

However, at initial recognition, any financial asset may be irrevocably designated as measured at fair value through profit or loss if such designation eliminates a measurement or recognition inconsistency.

The Group continues to evaluate the overall effect, but expects that the measurement basis of the majority of the Group's financial assets will be unchanged on application of IFRS 9.

#### Financial liabilities

IFRS 9's requirements on the classification and measurement of financial liabilities are largely unchanged from those in IAS 39. However, there is a change to the treatment of changes in the fair value attributable to own credit risk of financial liabilities designated as at fair value through profit or loss which are recognised in other comprehensive income and not in profit or loss as required by IAS 39.

## Hedge accounting

IFRS 9's hedge accounting requirements are designed to align accounting more closely to the risk management framework; permit a greater variety of hedging instruments; and remove or simplify some of the rule-based requirements in IAS 39. The elements of hedge accounting: fair value, cash flow and net investment hedges are retained. There is an option in IFRS 9 for an accounting policy choice to continue with the IAS 39 hedge accounting framework; the Group currently anticipates applying this option.

## **Credit impairment**

IFRS 9's credit impairment requirements apply to financial assets measured at amortised cost, to those measured at fair value through other comprehensive income, to lease receivables and to certain loan commitments and financial guarantee contracts. On initial recognition a loss allowance is established at an amount equal to 12-month expected credit losses (ECL) that is the portion of life-time expected losses resulting from default events that are possible within the next 12 months. Where a significant increase in credit risk since initial recognition is identified, the loss allowance increases so as to recognise all expected default events over the expected life of the asset. The Group expects that financial assets where there is objective evidence of impairment under IAS 39 will be credit impaired under IFRS 9, and carry loss allowances based on all expected default events.

The assessment of credit risk and the estimation of ECL are required to be unbiased and probability-weighted: determined by evaluating at the balance sheet date for each customer or loan portfolio a range of possible outcomes using reasonable and supportable information about past events, current conditions, forecasts of future events and economic conditions. The estimation of ECL also takes into account the discount of future cash flows. Recognition and measurement of credit impairments under IFRS 9 are more forward-looking than under IAS 39.

A programme has been established to implement the necessary changes in the modelling of credit loss parameters, and the underlying credit management and financial processes; this programme is led jointly by Risk and Finance. The inclusion of loss allowances on all financial assets will tend to result in an increase in overall credit impairment provisions when compared with the current basis of measurement under IAS 39.

## **Transition**

The classification and measurement and impairment requirements will be applied retrospectively by adjusting the opening balance sheet at the date of initial application, with no requirement to restate comparative periods. In terms of shareholders equity, its current estimate of the opening balance sheet adjustment is to increase credit impairment provisions by £3.4m before tax, excluding latent provision impact of £3.1m. Separately, there is no increase in asset values in respect of changes on classification and measurement. This results in a net decrease in shareholders' equity, after tax, of £3.1m.

In terms of CET1 capital, under the current rules, the increase in credit impairment provisions is fully offset by a reduction in the regulatory expected loss deduction, so is anticipated to have no CET1 capital impact.

#### **ACCOUNTING POLICIES**

## Accounting developments (continued)

## Transition (continued)

The Company will also adopt IFRS 15 Revenue from contracts with customers from 1 January 2018; it is not expected to have a material impact on shareholder's equity.

## Effective after 2018 - other standards

IFRS 16 'Leases' was issued in January 2016 to replace IAS 17 'Leases'. There are no substantial changes to the accounting for leases by lessors. For lessees: accounting for finance leases will remain substantially the same; operating leases will be brought on balance sheet through the recognition of assets representing the contractual rights of use and liabilities will be recognised for the contractual payments. The effective date is 1 January 2019.

IFRS 17 'Insurance contracts' was issued in May 2017 to replace IFRS 4 and to establish a comprehensive standard for inceptors of insurance policies. The effective date is 1 January 2021.

IFRIC Interpretation 23 'Uncertainty over income tax treatments' was issued in June 2017 to clarify how to apply judgement in assessing the tax position of the reporting entity. The effective date is 1 January 2019.

In October 2017, the IASB amended IAS 28 'Investments in associates and joint ventures' to require long term, non-equity interests in these investments to be tested for impairment first in accordance with IFRS 9 and then in accordance with IAS 28. The effective date of the amendment is 1 January 2019.

The Company is assessing the effect of adopting these standards on its financial statements.

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

## 1. Net interest income

1. Net interest modifie	2017	2016
	£m	<u>£m</u>
Interest receivable from group undertakings	115	137
Loans and advances to customers	196	194
Interest receivable	311	331
Customer accounts	1	(26)
Interest payable to group undertakings	(7)	(7)
Interest payable	(6)	(33)
Net interest income	305	298
2. Other operating income		
	2017	2016
	£m	£m
Intercompany fees received	-	5
Gain on the sale of property, plant and equipment	1	2
Other non-interest income	1	
Other operating income	2	
3. Operating expenses		
	2017	2016
Staff costs	£m	£m
Wages, salaries and other staff costs	77	68
Provision for restructuring costs (see note 11)	5	1
Pension costs:	·	•
- defined benefit schemes (see note 4)	7	5
- defined contribution schemes (see note 4)	1	1
- contributions to RBS operated pension schemes	1	2
•	91	77
Other expenses		
Premises and equipment	20	19
Administration (1)	63	33
	83	52
Depreciation		
Property, plant and equipment depreciation (see note 8)	3	6
Intangible assets (see note 9)	3 6	7
•		
Operating expenses	180	136
(1) Administrative costs include provisions for possible product redress and litigation.		
	2017	2016
Auditors' remuneration	£'000	000'£
Statutory audit work	420	420
Regulatory audit work	48	44
	468	464

The average number of persons employed by the Company during the year, excluding temporary staff was 1,365 (2016: 1,276).

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

#### 4. Pensions

The Company made contributions of £1m to its own defined contribution schemes in 2017 (2016: £1m).

Eligible employees of the Company can participate in membership of RBS operated pension schemes. The principal defined benefit scheme in the UK was The Royal Bank of Scotland Group Pension Fund (the "Main scheme"). The Main scheme was closed to new entrants in October 2006 and since then employees have been offered membership of The Royal Bank of Scotland Retirement Savings Plan, a defined contribution pension scheme. Detailed disclosure of the RBS pension schemes is available in the RBS Annual Report and Accounts 2017.

The Company operates a defined benefit pension scheme, The Royal Bank of Scotland International Pension Trust ("RBSIPT"), the assets of which are independent of the Company's finances.

The Company's defined benefit scheme was closed to new entrants in 2006.

The RBSIPT operates under Jersey trust law and is managed and administered on behalf of its members in accordance with the terms of the trust deed, the scheme rules and the Jersey legislation and, where applicable, that of its constituent plans (primarily in Guernsey and the Isle of Man). There is no pension scheme funding legislation in Jersey, Guernsey or the Isle of Man. However, statutory debt rules do apply in respect of the Isle of Man plan of the RBSIPT such that a debt may be due on an employer if it becomes insolvent; the scheme winds up; or, in the case of a multi-employer scheme, stops participating in the scheme while the scheme continues.

The RBSIPT's corporate trustee is RBS International Employees' Pension Trustees Limited ("RBSIEPTL"), a subsidiary of The Royal Bank of Scotland International (Holdings) Limited. RBSIEPTL is the legal owner of the RBSIPT's assets which are held separately from the assets of the Company. The Board of RBSIEPTL comprises two trustee directors nominated by members selected from eligible active staff and pensioner members who apply; three directors appointed by the Company; and one independent Trustee. The Board is responsible for operating the scheme in line with its formal rules and pensions law. It has a duty to act in the best interests of all scheme members, including pensioners and those who are no longer employed by the Company, but who still have benefits in the scheme.

Full valuations of the Company's scheme are carried out every 3 years.

Interim valuations of the Company's scheme were prepared to 31 December 2017 by independent actuaries, using the following assumptions:

Principal actuarial assumptions at 31 December	2017	2016
Discount rate	2.55%	2.70%
Rate of increase in salaries	1.75%	1.75%
Rate of increase in pensions in payment	2.90%	2.95%
Inflation assumption	3.10%	3.20%

## **Discount rate**

The Sterling yield curve is constructed by reference to yields on 'AA' corporate bonds from which a single discount rate is derived based on a cash flow profile similar in structure and duration to the pension obligations. Significant judgement is required when setting the criteria for bonds to be included in the population from which the yield curve is derived. The criteria include issuance size, quality of pricing and the exclusion of outliers. Judgement is also required in determining the shape of the yield curve at long durations: for the Sterling curve, a constant credit spread relative to gilts is assumed at long durations.

## Investment strategy

The assets of the RBSIPT scheme are invested in a diversified portfolio of quoted equities, government and corporate fixed-interest and index-linked bonds. The Scheme's equity holdings are held in passive pooled funds managed by State Street. The Trustee's investment benchmark is for the majority to be invested in global developed markets, with a small proportion invested in emerging markets.

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

## 4. Pensions (continued)

Major classes of plan assets as a percentage of total plan assets	2017	2016
Quoted assets		
Equities	33%	34%
Index-linked bonds	31%	31%
Corporate and other bonds	14%	12%
Government fixed interest bonds	11%	13%
Unquoted assets		
Hedge funds	2%	2%
Property	4%	4%
Derivatives	2%	2%
Other	3%	2%
	100%	100%
Post-retirement mortality assumptions	2017	2016
Longevity at age 60 for current pensioners (years)		
Males	29.2	29.1
Females	30.4	30.3
Longevity at age 60 for future pensioners currently ages 40 (years)		
Males	31.1	31.0
Females	32.4	32.3

These post-retirement mortality assumptions are derived from standard mortality tables used by the scheme actuary to value the liabilities for the main scheme.

Changes in value of net pension liability	Fair value of plan assets £m	Present value of defined benefit obligations £m	Net pension surplus/ (liability) £m
At 1 January 2017	653	(655)	(2)
Income statement:		, ,	
Interest income	18	-	18
Interest expense	-	(19)	(19)
Current service cost	-	(6)	(6)
	18	(25)	(7)
Statement of comprehensive income:			
Experience gains or losses	38	7	45
Effect of changes in actuarial financial assumptions	-	(17)	(17)
Effect of changes in actuarial demographic assumptions		15	15
	38	5	43
Contributions by employer	5	-	5
Benefits paid	(61)	61	
At 31 December 2017	653	(614)	39

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

## 4. Pensions (continued)

		Present value of defined	Net pension
	Fair value of plan assets	benefit obligations	surplus/ (liability)
Changes in value of net pension liability	£m	£m	£m
At 1 January 2016	460	(498)	(38)
Income statement:			
Interest income	20	-	20
Interest expense	-	(19)	(19)
Current service cost		(5)	(5)
	20	(24)	(4)
Statement of comprehensive income:			
Experience gains or losses	110	-	110
Effect of changes in actuarial financial assumptions		(214)	(214)
Effect of changes in actuarial demographic assumptions	<u> </u>	52	52
	110	(162)	(52)
Contributions by employer	93	-	93
Benefits paid	(29)	29	-
Expenses paid	(1)	-	(1)
At 31 December 2016	653	(655)	(2)

In recognising the net surplus or deficit of a pension scheme, there is no minimum funding requirement imposed on the sponsor and no ceiling on the amount that the sponsor has a right to recover from a scheme.

Of the expense for the year, £7m (2016: £4m) has been included in the income statement within staff costs (see note 3).

The Company expects to contribute £6m to its defined benefit pension schemes in 2018.

The weighted average duration of the Company's defined benefit obligation is 28 years.

The Company has net surplus position of £39m (2016: liability of £2m), with the improvement mainly driven by strong asset returns over the year. The actuarial gain arising as returns are higher than expected returns and is fairly consistent with the position across the other schemes.

	2017	2016	2015	2014	2013
History of defined benefit scheme	£m	£m	£m	£m	£m
Present value of defined benefit obligations	(614)	(655)	(498)	(519)	(419)
Fair value of plan assets	653	653	460	466	395
Net surplus/(deficit)	39	(2)	(38)	(53)	(24)
Experience gains/(losses) on plan liabilities	7	-	(8)	-	
Experience gains/(losses) on plan assets	38	109	(15)	47	24
Actual return on pension scheme assets	56	128	2	66	40

The table below sets out the sensitivities of the pension cost for the year and the present value of defined benefit obligations at the balance sheet dates to a change in the principal actuarial assumptions:

	(Decrease)/increase in pension cost for the year		(Decrease)/increase in obligation at 31 December	
	2017	2016	2017	2016
	£m	£m	£m	£m
0.25% increase in the discount rate	(2)	(2)	(42)	(43)
0.25% increase in inflation	1	1	27	36
0.25% additional rate of increase in pensions in payment	1	1	24	28
0.25% additional rate of increase in deferred pensions	-	-	11	13
0.25% additional rate of increase in salaries	-	-	5	5
Longevity increase of one year	1	1	30	28

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

## 4. Pensions (continued)

Pension liabilities are calculated on the central assumptions and under the relevant sensitivity scenarios. The sensitivity to pension liabilities is the difference between these calculations.

The sensitivity analysis presented above may not be representative of the actual change in the defined benefit obligation as it is unlikely that the changes in assumptions would occur in isolation of one another as some of the assumptions may be correlated.

## 5. Taxation

	2017	2016
	£m	£m
Current taxation:		
Charge for the year	17	25
Over provision in respect of prior periods	(2)	
Tax charge for the year	15	25

The actual tax charge differs from the expected tax charge computed by applying the standard rate of income tax of 10% (2016: 10%) as follows:

	2017	2016
	£m	£m
Operating profit before tax	185	248
Expected tax charge	18	25
Factors affecting the charge for the year:		
Non-deductible items	•	4
Non-taxable items	-	(3)
Rate differences on current tax	(1)	(1)
Adjustments in respect of prior years	(2)	
Actual tax charge for the year	15	25

## 6. Financial instruments

The following tables analyse the financial assets and financial liabilities in accordance with the categories of financial instruments in IAS 39. Assets and liabilities outside the scope of IAS 39 are shown within other assets and other liabilities.

	Financial instruments at fair value through profit or loss <sup>(1)</sup>	Avallable- for-sale	Loans and recelvables (2)	Other (amortised cost)	Other assets <i>l</i> liabilities	Total
2017	£m	£m	£m	£m	£m	£m
Assets						
Cash and balances at central banks	-	-	479	-	-	479
Loans and advances to banks (3)	15	-	21,705	•	-	21,720
Loans and advances to customers	-	-	8,382	-	-	8,382
Derivatives	25	-	-	-	-	25
Equity shares	-	3	-	-	-	3
Other assets	-	-	-	150	56	56
Retirement benefit assets			_	•	39	39
	40	3	30,566	-	95	30,704
Liabilities						
Deposits by banks	-	-	-	379	-	379
Customer accounts (4)	15	-	-	27,952	-	27,967
Derivatives	26	-	-	-	-	26
Other liabilities	-	-	-	-	89	89
Retirement benefit liabilities	-	-	-	•	-	•
	41	-	•	28,331	89	28,461
Equity	·					2,243
					70.2	30,704
					•	

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

## 6. Financial instruments (continued)

	Financial instruments at fair value through profit or loss (1)	Available- for-sale	Loans and receivables <sup>(2)</sup>	Other (amortised cost)	Other assets/ liabilities	Total
2016	£m	£m	£m	£m	£m	£m
Assets						
Cash and balances at central banks	-	-	44	-	•	44
Loans and advances to banks (3)	112	-	16,800	-	-	16,912
Loans and advances to customers	-	-	7,254	-	-	7,254
Derivatives	51	-	-	_		51
Other assets		-	-	-	51	51
Ø	163		24,098	-	51	24,312
Liabilities						
Deposits by banks	-	_	-	247	-	247
Customer accounts (4)	112	-	-	21,788	-	21,900
Derivatives	52	-	-	-	-	52
Other liabilities	-	-	-	-	79	79
Retirement benefit liabilities	-		-	-	2	2
=	164	1	•	22,035	81	22,280
Equity				*******		2,032
						24.312

<sup>&</sup>lt;sup>(1)</sup> For the equity linked loans and deposits, the interest is based on the return of an underlying equity, which can be a single stock, basket of stocks, or an equity index. The value of the equity linked products will be based on the value of the underlying equity, time to maturity, volatility and interest rates.

<sup>(2)</sup> Loans and receivables include cash and cash equivalents.

<sup>(3)</sup> Items relating to the group including external nostro balances relating to correspondent bank accounts.

<sup>(4)</sup> The carrying amount of other customer accounts designated as at fair value through profit or loss is £1.1m higher than the principal amount (2016 - £1m higher than the principal amount). No amounts have been recognised in the statement of other comprehensive income for changes in credit risk associated with these liabilities as the changes are immaterial both during the period and cumulatively.

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

## 6. Financial instruments (continued)

The following tables show the financial instruments carried at fair value on the Balance Sheet by valuation hierarchy - Level 1, Level 2 and Level 3:

		2017			2016			
	Level 1 (1)	Level 2 (2)	Level 3 (3)	Total	Level 1 (1)	Level 2 (2)	Level 3 (3)	Total
	£m	£m	£m	£m	£m	£m	£m	£m
Assets								
Loans and advances to banks	-	15	•	15	-	112	-	112
Derivatives	16	9	-	25	42	9	-	51
Equity shares	-	3	-	3	-	-	-	
Total	16	27	•	43	42	121	-	163
Liabilities								
Customer accounts	-	15	-	15	-	112	-	112
Derivatives	16	10	•	26	42	10	-	52
Total	16	25	-	41	42	122	-	164

- Valued using unadjusted quoted prices in active markets for identical financial instruments.
- (2) Valued using techniques based significantly on observable market data. Instruments in this category are valued using:
  - a) quoted prices for similar instruments or identical instruments in markets which are not considered to be active: or
  - b) valuation techniques where all the inputs that have a significant effect on the valuation are directly or indirectly based on observable market data.

Level 2 instruments include non-G10 government securities, most government agency securities, investment-grade corporate bonds, certain mortgage products, including CLOs, most bank toans, repos and reverse repos, tess liquid listed equities, state and municipal obligations, most notes issued, and certain money market securities and loan commitments and most OTC derivatives.

(3) Instruments in this category have been valued using a valuation technique where at least one input (which could have a significant effect on the instrument's valuation) is not based on observable market data. Where inputs can be observed from market data without undue cost and effort, the observed input is used. Otherwise, the Company determines a reasonable level for the input.

The following table shows the carrying values and the fair values of financial instruments on the balance sheet carried at amortised cost: all assets and liabilities carried at amortised cost on the balance sheet fall within level 3 of the valuation methodologies, as set out above.

	2017	2017	2016 Carrying	2016 Fair
	Carrying	Fair		
	value	value	value	value
	£m	£m	£m	£m
Financial assets				
Cash and balances at central banks	479	479	44	44
Loans and advances to banks				
Loans and receivables	21,705	21,705	16,800	16,800
Loans and advances to customers				
Loans and receivables	8,382	8,281	7,254	6,855
Financial liabilities				
Deposits by banks	379	379	247	247
Customer accounts	27,952	27,952	21,788	21,788

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

## 6. Financial instruments (continued)

Differences between the carrying value and the fair value of loans and receivables to customers above relate specifically to certain advances that are at fixed interest rates and fixed maturity dates. There is no intention to break any of these advances prior to maturity and the difference between carrying value and fair value is never expected to be realised.

The fair value is the amount for which an asset could be exchanged, or a liability transferred, between knowledgeable, willing parties in an arm's length transaction. Quoted market values are used where available; otherwise, fair values have been estimated based on discounted expected future cash flows and other valuation techniques. These techniques involve uncertainties and require assumptions and judgements covering prepayments, credit risk and discount rates.

Changes in these assumptions would significantly affect estimated fair values. The fair values reported would not necessarily be realised in an immediate sale or settlement. As a wide range of valuation techniques are available, it may be inappropriate to compare the Company's fair value information to independent markets or other financial institutions' fair values.

The assumptions and methodologies underlying the calculation of fair values of financial instruments at the balance sheet date are set out below:

The fair value of financial instruments that are of short maturity (3 months or less) approximate their carrying value. This applies mainly to cash and balances at central banks, items in the course of collection from other banks, settlement balances, items in the course of transmission to other banks and demand deposits.

The Company uses a number of methodologies to determine the fair values of financial instruments for which observable prices in active markets for identical instruments are not available. These techniques include: relative value methodologies based on observable prices for similar instruments; present value approaches where future cash flows from the asset or liability are estimated and then discounted using a risk-adjusted interest rate; option pricing models (such as Black-Scholes or binomial option pricing models) and simulation models such as Monte-Carlo.

The principal inputs to these valuation techniques are listed below. Values between and beyond available data points are obtained by interpolation and extrapolation. When utilising valuation techniques, the fair value can be significantly affected by the choice of valuation model and by underlying assumptions concerning factors such as the amounts and timing of cash flows, discount rates and credit risk.

- Bond prices quoted prices are generally available for government bonds, certain corporate securities and some mortgage-related products.
- Credit spreads where available, these are derived from prices of credit default swaps or other credit based instruments, such as debt securities. For others, credit spreads are obtained from pricing services.
- Interest rates these are principally benchmark interest rates such as the London Inter-Bank Offered Rate (LIBOR)
  and quoted interest rates in the swap, bond and futures markets.
- Foreign currency exchange rates there are observable markets both for spot and forward contracts and futures in the world's major currencies.

## Loans and advances to banks and customers

Fair value is estimated by grouping loans into homogeneous portfolios and applying a discount rate to the cash flows. The discount rate is based on the market rate applicable at the balance sheet date for a similar portfolio with similar maturity and credit risk characteristics.

## Deposits by banks and customer accounts

The fair values of deposits are estimated using discounted cash flow valuation techniques.

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

## 6. Financial instruments (continued)

Remaining maturity of financial assets and liabilities

	Less than	More than		
	12 months	12 months	Total	
2017	£m	£m	£m	
Assets				
Cash and balances at central banks	479	-	479	
Loans and advances to banks	18,765	2,955	21,720	
Loans and advances to customers	4,055	4,327	8,382	
Derivatives	15	10	25	
Liabilities				
Deposits by banks	379	•	379	
Customer accounts	27,935	32	27,967	
Derivatives	14	12	26	

	Less than	More than	
	12 months	12 months	Total
2016	£m	£m	£m
Assets			
Cash and balances at central bank	44	-	44
Loans and advances to banks	13,796	3,116	16,912
Loans and advances to customers	3,793	3,461	7,254
Derivatives	25	26	51
Liabilities			
Deposits by banks	247	-	247
Customer accounts	21,776	124	21,900
Derivatives	25	27	52

## 7. Financial assets - impairments

The following table shows analysis of impaired financial assets:

	2017				2016		
	Cost £m	Provision £m	Net book value £m	Cost £m	Provision £m	Net book value £m	
Impaired financial assets							
Loans and advances to customers	6	(5)	1	16	(8)	8	

The above provision is with respect to the impaired book and excludes the latent provision.

The fair value of security held against these loans and advances to customers amounted to £5m (2016: £3m).

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

## 7. Financial assets - impairments (continued)

The following tables show the movement in the provision for impairment losses for loans and advances:

	Latent	Specific	Total
	£m	£m	£m
At 1 January 2017	2	8	10
Amounts written off	•	(2)	(2)
Charge to the income statement	1	(1)	-
At 31 December 2017	3	5	8
	Latent	Specific	Total
	£m	£m	£m
At 1 January 2016	1	11	12
Amounts written off	•	(5)	(5)
Charge to the income statement	1	1	2
Currency translation adjustment	-	1	1
At 31 December 2016	2	8	10

The following tables show an analysis of past due but not impaired:

2017	Past due 1–29 days £m	Past due 30–59 days £m	Past due 60–89 days £m	Past due more than 90 days £m	Total
Loans and advances to customers	21	2	1	7	31
2016					
Loans and advances to customers	27	6	3	10	46

The majority of the past due loans are fully secured.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

## 8. Property, plant and equipment

	Freehold Premises	Long leasehold premises	Computers and other equipment	Total
2017	£m	£m	£m	£m
Cost:				
At 1 January	18	3	89	110
Additions	4	-	-	4
Disposals	(1)	-	(2)	(3)
Transfers	-	-	(3)	(3)
At 31 December	21	3	84	108
Accumulated depreciation and amortisation:				
At 1 January	3	2	70	75
Disposals	•	-	(2)	(2)
Depreciation charge for the year	-	•	3	3
At 31 December	3	2	71	76
Net book value at 31 December 2017	18	1	13	32
2016	Freehold Premises £m	Long leasehold premises £m	Computers and other equipment £m	Total £m
Cost:			2111	
At 1 January	17	3	86	106
Additions	7	-	3	10
Disposals	(6)	-	•	(6)
At 31 December	18	3	89	110
Accumulated depreciation and amortisation:				
At 1 January	3	2	65	70
Disposals	•	-	(1)	(1)
Depreciation charge for the year		-	6	6
At 31 December	3	2	70	75
Net book value at 31 December 2016	15	1	19	35
		-		

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

## 9. Intangible assets

	Software development	Other intangibles	Total
2017	£m	£m	£m
Cost:			
At 1 January	5	6	11
Additions	2	-	2
Disposals	(2)	-	(2)
At 31 December	5	6	11
Amortisation:			
At 1 January	1	-	1
Disposals	(2)	-	(2)
Charge for the year	1	-	1
Impairment losses	2	-	2
At 31 December	2	12	2
Net book value at 31 December 2017	3	6	9
	Software development	Other intangibles	Total
2016	£m	£m	£m
Cost:			
At 1 January	1	-	1
Additions	4	6	10
Disposals	-	-	
At 31 December	5	6	11
Amortisation:			
At 1 January	100	-	-
Disposals	-	*	-
Charge for the year	1	-	1
At 31 December	1		1
	<del>*************************************</del>		

The amortisation cost for the year was £928k (2016: £540k). The amortisation period for software development costs is 5 years. The amortisation is calculated using the straight line method.

## 10. Derivatives

The Company enters into various derivatives to manage year end foreign exchange and interest rate risks. Derivatives include swaps, forwards and options. They may be traded over-the-counter (OTC).

Swaps include currency swaps, interest rate swaps and equity and index swaps. A swap is an agreement to exchange cash flows in the future in accordance with a pre-arranged formula. Interest rate swap contracts generally involve exchange of fixed and floating interest payment obligations without the exchange of the underlying principal amounts.

Forwards include forward foreign exchange contracts and forward rate agreements. A forward contract is a contract to buy or sell a specified amount of a physical or financial commodity, at an agreed price, on an agreed future date. Forward foreign exchange contracts are contracts for the delayed delivery of currency on a specified future date. Forward rate agreements are contracts under which two counterparties agree on the interest to be paid on a notional deposit of a specified maturity at a specific future date; there is no exchange of principal.

Options include OTC currency options, interest rate caps and floors and swap options. They are contracts that give the holder the right but not the obligation to buy or sell a specified amount of the underlying physical or financial commodity at an agreed price on an agreed date or over an agreed period.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

# 10. Derivatives (continued)

	2017			2016			
	Notional			Notional		_	
	amounts	Assets	Liabilities	amounts	Assets	Liabilities	
	£m	£m	£m	£m	£m	£m	
Exchange rate contracts							
Spots and forwards - RBS entities	1,558	12	11	1,602	27	35	
Spots and forwards - third party	632	5	6	528	15	7	
Currency swaps and options - RBS entities	•	•		-	_		
Currency swaps and options - third party	_		_	4	-		
Interest rate swaps							
RBS entities	97	8	9	38	9	10	
Third party	•		<b>.</b>	_	_	-	
	2,287	25	26	2,172	51	52	
11. Accruals, deferred income and	l other liabilities	i					
					2017	2016	
					£m	£m	
Accruals and deferred income			·		58	47	
Other liabilities					19	14	
<u> </u>		·			77	61	

Provisions of £19m (2016: £14m) are included in other liabilities.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

# 11. Accruals, deferred income and other liabilities (continued)

	Property (1) £m	Integrated restructuring (2) £m	Customer redress (3) £m	Litigation and other regulatory (4) £m	Total £m
At 1 January 2016	4	1	13	-	18
Charge to the income statement	3	2	1	-	6
Release during the year	(2)	(1)	(4)	-	(7)
Utilised in year		(1)	(2)	-	(3)
At 1 January 2017	5	1	8	-	14
Charge to the income statement	_	5	_	8	13
Release during the year	_	-	(1)	-	(1)
Utilised in year	(1)	(1)	(5)	-	(7)
At 31 December 2017	4	5	2	8	19

# (1) Property provision

The property provisions principally comprise provisions for onerous lease contracts. Provision is made for future rentals payable in respect of vacant leasehold property and for any shortfall where leased property is sub-let at a rental lower than the lease rentals payable by the Company.

### (2) Integrated restructuring provision

The Company has reviewed its organisational design and how it is managed to ensure it has the most effective and efficient cost base. To this end £5m has been charged in the year.

### (3) Customer redress provision

The Company has provided for customer redress in relation to payment protection insurance, interest rate hedging products and other retail products.

# (4) Litigation and other regulatory

The Company is party to certain legal proceedings and regulatory investigations and continues to co-operate with a number of regulators. All such matters are periodically reassessed with the assistance of external professional advisers, where appropriate, to determine the likelihood of the Company incurring a liability and to evaluate the extent to which a reliable estimate of any liability can be made.

### 12. Deferred tax

	Pension	allowances	Total
	£m	£m	£m
At 1 January 2016	4	(1)	3
Charge to income statement	-	(1)	(1)
Charge to other comprehensive income	(3)	-	(3)
At 1 January 2017	1	(2)	(1)
Charge to income statement	-	•	100
Charge to other comprehensive income	-2	_	(2)
At 31 December 2017	(1)	(2)	(3)

# Total deferred taxation is analysed as follows:

	2017	2016
	£m	£m
Deferred taxation assets	143	-
Deferred taxation liabilities	(3)	(1)
10 Miles   Mil	(3)	(1)

NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

# 13. Share capital

	Allotted, called	Authorised		
	31 December	31 December		
	2017	2016	2017	2016
	£m	£m	£m	£m
Equity shares:				
Ordinary shares of £1	97	97	300	300
Total share capital	97	97	300	300

The whole of the issued share capital of the Company comprises one class of Ordinary Share held by its holding company, The Royal Bank of Scotland International (Holdings) Limited and its nominee, each share being entitled to one vote.

### 14. Leases

The Company provides asset finance to its customers through acting as a lessor. It purchases plant and equipment, renting them to customers under lease agreements that, depending on their terms, qualify as either operating or finance leases.

Finance leases are set out in the table below:

Amounts receivable under non-cancellable leases:

		F	inance lease	contracts	ontracts:		
		2017			2016		
Year in which receipt will occur:		Present value adjustments	Present value	Gross amounts	Present value adjustments	Present value	
	£m	£m	£m	£m	£m	£m	
Within 1 year	7	-	7	7	(1)	6	
After 1 year but within 5 years	37	(7)	30	44	(9)	35	
After 5 years	46	(21)	25	46	(22)	24	
	90	(28)	62	97	(32)	65	

The Company has entered into 3 finance lease agreements in property sector. The average term of the finance lease entered into is 23 years (2016: 23 years).

The average effective interest rate in relation to finance lease agreements approximates 6.6% (2016: 6.6%).

Unguaranteed residual values are estimated at nil (2016: nil).

Operating leases are set out in the table below:

Minimum amounts payable under non-cancellable leases:

		2017				2016			
		After 1 year			After 1 year				
Year in which payment will occur:	Within 1 year £m	but within 5 years £m	After 5 years £m	Total £m	Within 1 year £m	but within 5 years £m	After 5 years £m	Total £m	
Operating lease obligations:									
Premises	4	16	31	51	3	8	13	24	

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

### 14. Leases (continued)

	2017	2016
	£m	£m
Amounts recognised as Income and expense	163929	50 80
Operating lease payables - minimum payments	5	5

#### 15. Risk management

The major risks associated with The Royal Bank of Scotland International Limited are market, liquidity, credit, regulatory, operational and pension risk. A comprehensive framework has been established for managing these risks which is continually evolving as the Company's business activities change in response to market, credit, product and other developments. The Company is a wholly owned subsidiary of The Royal Bank of Scotland International (Holdings) Limited.

As discussed in the Report of the Directors, the authority for day-to-day risk management has been delegated to the Investment Risk Committee ("IRC"), the Offshore Asset and Liability Committee ("ALCO"), the Executive Committee Offshore ("ExCo"), and the Offshore Audit Committee ("OAC").

#### Market risk

Market risk is the risk that changes in interest rates, foreign exchange rates, prices, volatilities and correlations may have an adverse financial impact on the Company's financial condition or results.

# Market risk includes:

#### Interest rate risk

Interest rate risk arises as a result of timing differences on the re-pricing of assets and liabilities, unexpected changes in the slope and shape of the yield curves and changes in the correlation of interest rates between different financial instruments. In addition to interest rate risk positions managed within controlled risk limits by the Treasury unit, structural interest rate risk arises in the consolidated balance sheet as a result of fixed rate, variable rate and non-interest bearing assets and liabilities. Exposure to interest rate movements arises when there is a mis-match between interest rate sensitive assets and liabilities. The Company closely monitors interest rate movements, the interest rate and re-pricing maturity structure of its interest bearing assets and liabilities and the level of non-interest bearing assets and liabilities. In order to reduce the effect of fluctuating interest rates on net interest income, the composition of non-trading interest rate risk is assessed and funding positions or other derivative transactions are hedged with RBS.

### Currency risk

Non-trading currency risk exposure arises principally due to investments in overseas operations. Movements in the exchange rates of the operational currency of the overseas investment will impact the balance sheet and the income statement unless the investment is financed by borrowings in the same currency.

All transactional (or non-structural) currency exposure risk is managed by the Treasury unit and there remains a small immaterial open position which is measured on a daily basis within set limits. The principal non-sterling currencies in which the Company has transactional currency exposure are US Dollar and the Euro.

# Value-at-Risk ("VaR")

The Company manages market risk through VaR limits as well as stress testing, position and sensitivity limits. VaR is a technique that produces estimates of the potential negative change in the market value of a portfolio over a specified time horizon at a given confidence level. The table below sets out the VaR for the Company, which assumes a 99% confidence level and a one-day time horizon.

	31 December 2017	Maximum	Minimum	Average
	£m	£m	£m	£m
Value-at-Risk	0.16	0.35	0.07	0.19
	31 December 2016	Maximum	Minimum	Average
	£m	£m	£m	£m
Value-at-Risk	0.05	0.13	0.01	0.04

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

### 15. Risk management – value-at-risk (continued)

Historical data may not provide the best estimate of the joint distribution of risk factor changes in the future and may fail to capture the risk of possible extreme adverse market movements which have not occurred in the historical window used in the calculations. These limitations are listed below:

- VaR using a one-day time horizon does not fully capture the market risk of positions that cannot be liquidated or hedged within one day.
- VaR using a 99% confidence level does not reflect the extent of potential losses beyond that percentile.
- The Company largely computes the VaR of the trading portfolios at the close of business and positions may change substantially during the course of the trading day. Controls are in place to limit the Company's intra-day exposure such as the calculation of VaR for selected portfolios.

These limitations and the nature of the VaR measure mean that the Company cannot guarantee that losses will not exceed the VaR amounts indicated or that losses in excess of the VaR amounts will not occur more frequently than once in 20 business days.

### Liquidity risk

Liquidity risk is the risk that the Company does not have sufficient financial resources to meet its commitments when they fall due, or can secure them only at excessive cost. The Company performs daily liquidity monitoring to ensure compliance with limits set by the regulators in the jurisdiction within which it operates. Quarterly reports are made to ALCO and the Board covering Sterling and currency liquidity.

The ultimate parent company, The Royal Bank of Scotland Group plc, is required by the Financial Conduct Authority to meet its Sterling obligations without recourse to the wholesale money market for a period of at least five business days. RBS manages its capital and liquidity, including drawing on support provided by the UK government and central banks in response to market conditions, in a responsible manner that continues to provide sufficient capital resources and liquidity for the Company to meet its obligations as they fall due.

The Company maintains daily liquidity reporting of positions to RBS.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

### 15. Risk management (continued)

# Liquidity risk (continued)

The following table shows, by contractual maturity, the undiscounted cash flows including future payments of interest. Cash flows related to future interest payments on fixed term, fixed interest rate loans and derivatives beyond 20 years were included in the 2017 table, but not included in the 2016 comparatives.

	0-3 months	3–12 months	1-3 years	3–5	5–20	>20
2017	multa Em	£m	£m	years £m	years £m	years £m
Assets by contractual maturity	2000		200			
Cash and balances at central banks	479	-	_	_	_	-
Loans and advances to banks	17,672	1,093	1,525	1,430	-	
Total maturing assets	18,151	1,093	1,525	1,430	-	
Loans and advances to customers	1,512	2,560	2,082	712	892	636
Total assets	19,663	3,653	3,607	2,142	892	636
Liabilities by contractual maturity						
Deposits by banks	357	26	-	-	-	-
Total maturing liabilities	357	26	-	_	20	
Customer accounts	27,502	438	32	-	2	_
Derivatives	1	-	2	4	4	•
Total liabilities	27,860	464	34	4	4	
Maturity gap	(8,197)	3,189	3,573	2,138	888	636
Cumulative maturity gap	(8,197)	(5,008)	(1,435)	703	1,591	2,227
Guarantees and commitments notional amount						
Guarantees	(203)	-			-	
Commitments (1)	(5,104)	•	-		-	
	0–3	3–12	1–3	3-5	5-20	>20
	months	months	years	years	years	years
2016	£m	£m	£m	£m	£m	£m
Assets by contractual maturity						
Cash and balances at central banks	44	-	-	-	-	-
Loans and advances to banks	12,707	1,070	1,612	1,505	-	-
Total maturing assets	12,751	1,070	1,612	1,505	8	-
Loans and advances to customers	789	2,991	1,203	781	1,477	
Total assets	13,540	4,061	2,815	2,286	1,477	_
Liabilities by contractual maturity						
Deposits by banks	210	27	-			-
Total maturing liabilities	210	27		-	-	
Customer accounts	21,275	443	114	-	-	
Total liabilities	21,485	470	114	-	<b></b>	
Maturity gap	(7,945)	3,591	2,701	2,286	1,477	-
Cumulative maturity gap	(7,945)	(4,354)	(1,653)	633	2,110	
Guarantees and commitments notional amount						
Guarantees	(277)	-	-	-	-	-
Commitments (1)	(3,163)	-	-	-		-

### Notes:

<sup>(1)</sup> The Company has given commitments to provide funds to customers under undrawn formal facilities, credit lines and other commitments to lend subject to certain conditions being met by the counterparty. The Company does not expect all facilities to be drawn, and some may lapse before drawdown.

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

### 15. Risk management (continued)

### Liquidity risk (continued)

Financial assets have been reflected in the time band of the latest date on which they could be repaid unless earlier repayment can be demanded by the reporting entity; financial liabilities are included at the earliest date on which the counterparty can require repayment regardless of whether or not such early repayment results in a penalty.

If the repayment of a financial asset or liability is triggered by, or is subject to, specific criteria such as market price hurdles being reached, the asset is included in the latest date on which it can repay regardless of early repayment whereas the liability is included at the earliest possible date that the conditions could be fulfilled without considering the probability of the conditions being met. For example, if a structured note is automatically prepaid when an equity index exceeds a certain level, the cash outflow will be included in the less than three months period whatever the level of the index at the year end. As the repayment of assets and liabilities are linked, the repayment of assets in securitisations are shown on the earliest date that the asset can be prepaid as this is the basis used for liabilities.

# Credit risk (including counterparty risk)

Credit risk is the risk that the Company will incur losses owing to the failure of customers to meet their financial obligations to the Company. The most important step in managing this risk is the initial decision whether or not to extend credit. The Company's strong credit culture extends to the management of resultant exposures via individual counterparty and concentration limits and the monitoring of counterparty credit worthiness as described below.

The Company has exposure to RBS entities by making placements and advances to those counterparties. The Board of Directors reviews the placement of deposits to RBS. RBS is majority owned by the UK Government and draws on support provided by central banks where required in order to meet its commitments including those to the Company.

The day-to-day management of credit risk is devolved to a specialist credit function, which perform regular appraisals of counterparty credit quality through the analysis of qualitative and quantitative information. Credit authority is based on defined limits. If the Company requires collateral, this may be cash, or more commonly, security over a customer's assets.

Under IAS 39 provisions are assessed by the Company under the following two categories:

### Individually assessed provisions

Individually assessed provisions are the provisions required for individually significant impaired assets which are assessed on a case-by-case basis, taking into account the financial condition of the counterparty and any guarantor. This incorporates an estimate of the discounted value of any recoveries and realisation of security or collateral. The asset continues to be assessed on an individual basis until it is repaid in full or written off.

### Latent loss provisions

Latent loss provisions are the provisions held against the estimated impairment in the performing portfolio, which has yet to be identified and reported as at the year end date. To assess the latent loss within the portfolio, the Company has developed methodologies to estimate the time that an asset can remain impaired within a performing portfolio before it is identified and reported as such.

A management review has shown that the majority of the Company's lending book is covered in excess of 100% of the carrying value by the fair value of security. The fair values of security are based on the most recent open market valuation of each item of security and an ongoing review process is in place to ensure that all security remains valid. Unsecured Personal Lending totalled £57m as at 31 December 2017 (2016: £57m) – all unsecured lending is made subsequent to checking customer credit ratings and banking histories.

Impaired financial assets relating to credit risk are analysed in note 7. There are no other net significant exposures to credit risk.

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Bank's performance to developments affecting a particular industry or geographical location.

In order to avoid excessive concentrations of risk, the Company's policies and procedures include specific guidelines to focus on maintaining a diversified portfolio. Identified concentrations of credit risks are controlled and managed accordingly. Selective hedging is used within the Company to manage risk concentrations at both the relationship and industry levels.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

# 15. Risk management - credit risk (continued)

Maximum credit risk exposure and significant concentrations of credit risk are illustrated in the table below:

2017	Gross loans and advances to banks and customers £m	Available for sale investments £m	Derivatives £m	Total £m		Exposure post netting and offset £m
UK, Crown Dependencies and						
Gibraltar						
Central and local government	2	-	-	2	-	2
Manufacturing	15	-	-	15		15
Construction	63	-	=	63	-	63
Finance	25,267	3	25	25,295	-	25,295
Service industries and business					1797937	
activities	39	-	-	39	(4)	35
Agriculture, forestry and fishing	4	-	-	4	-	4
Property	1,969	-	-	1,969	-	1,969
Individuals	587	-	-	587	-	587
Home mortgages	1,367	-	-	1,367	-	1,367
Other	402	-	-	402	-	402
Total UK, Crown Dependencies						
and Gibraltar	29,715	3	25	29,743	(4)	29,739
Europe						
Central and local government	50	-	-	50	-	50
Manufacturing		E0.	-	-		-
Construction			-	-	-	-
Finance	30	-	-	30	-	30
Service industries and business activities	2			2		3
Agriculture, forestry and fishing	3		-	3	-	3
Property	68		-	68	-	68
Individuals	26	-	-	26	-	26
	180		-	180	-	180
Home mortgages Other	42	-	-	42	-	42
	399		-	399	-	399
Total Europe	399			333		399
Total	E0.			60		50
Central and local government	52 15			52 15	-	52 15
Manufacturing	63	•	•	63		63
Construction		- 3	25		-	25,325
Finance Service industries and business	25,297	3	25	25,325	-	25,325
activities	42			42	(4)	38
Agriculture, forestry and fishing	4		2	4	-	4
Property	2,037	-	2	2,037	-	2,037
Individuals	613		2	613		613
Home mortgages	1,547	_	_	1,547		1,547
Other	444	-		444		444
	30,114	3	25	30,142	(4)	30,138

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

## 15. Risk management - credit risk (continued)

2016	Gross loans and advances to banks and customers £m	Available for sale investments £m	Derivatives £m	Total £m		Exposure post netting and offset £m
UK, Crown Dependencies and Gibraltar		-				-
Central and local government	9	_		9		9
Manufacturing	11		_	11	_	11
Construction	80	_	_	80	_	80
Finance	19,976	_	51	20,027	(1)	20,026
Service industries and business activities	53		01	53	(7)	20,020
Agriculture, forestry and fishing	4	X35.0	_	4	(1)	40
Property	1,491	-	-	1,491	-	-
Individuals	693	_	-		•	1,491
Home mortgages	1,274	-	-	693	-	693
Other	254	-	•	1,274	-	1,274
	204		-	254		254
Total UK, Crown Dependencies and Gibraltar	23,845	•	51	23,896	(8)	23,888
Europe						
Central and local government	50	-	-	50	-	50
Manufacturing	-	-	-	_	-	_
Construction	20	-	_	20	-	20
Finance	2	-	-	2	_	2
Service industries and business						
activities	3	-	-	3	-	3
Agriculture, forestry and fishing	-	-	-	-	-	-
Property	55	-	-	55	-	55
Individuals	6	-	-	6	-	6
Home mortgages	175	-	-	175	-	175
Other	28	-	-	28	-	28
Total Europe	339	-	-	339	-	339
Total						•
Central and local government	59	-	-	59	-	59
Manufacturing	11	-	-	11	-	11
Construction	100	-	-	100	-	100
Finance	19,978	-	51	20,029	(1)	20,028
Service industries and business						
activities	56	-	-	56	(7)	49
Agriculture, forestry and fishing	4	-	-	4	-	4
Property	1,546	•	-	1,546	-	1,546
Individuals	699	**	-	699	-	699
Home mortgages	1,449	-	-	1,449	-	1,449
Other	282	-	-	282		282
	24,184		51	24,235	(8)	24,227

<sup>(1)</sup> This column shows the amount by which the Company's credit risk exposures is reduced through arrangements, such as master netting agreements, which give the Company a legal right to set-off the financial asset against a financial liability due to the same counterparty. In addition, the Company holds collateral in respect of individual loans and advances to banks and customers. This collateral includes mortgages over property (both personal and commercial); charges over business assets such as plant, inventories and trade receivables; and guarantees of lending from parties other than the borrower. The Company obtains collateral in the form of securities in reverse repurchase agreements. Cash and securities are received as collateral in respect of derivative transactions.

Gross assets of £4m (2016: £8m) and gross liabilities of £4m (2016: £8m), are subject to netting arrangements. The asset balances included above consist of only Customer deposits and Loans and advances to banks and customers which have been offset with the full amount of the liability balances of £4m (2016: £8m) in accordance with the offsetting rules of IAS 32.

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

# 15. Risk management - credit risk (continued)

# Credit risk asset quality

The asset quality analysis presented below is based on the Company's internal asset quality ratings which have ranges for the probability of default, as set out below. Customers are assigned credit grades, based on various credit grading models that reflect the key drivers of default for the customer type. All credit grades across the Company map to both an asset quality scale, used for external financial reporting, and a master grading scale for wholesale exposures used for internal management reporting across portfolios.

The table that follows details the relationship between asset quality (AQ) bands and external ratings published by Standard & Poor's (S&P), for illustrative purposes only. This relationship is established by observing S&P's default study statistics, notably the one year default rates for each S&P rating grade. A degree of judgement is required to relate the probability of default ranges associated with the master grading scale to these default rates given that, for example, the S&P published default rates do not increase uniformly by grade and the historical default rate is nil for the highest rating categories.

Internal asset quality band	Minimum %	Maximum <u></u> %	Indicative S&P rating
AQ 1	0.000	0.034	AAA to AA
AQ 2	0.034	0.048	AA-
AQ 3	0.048	0.095	A+ to A
AQ 4	0.095	0.381	BBB+ to BBB-
AQ 5	0.381	1.076	BB+ to BB
AQ 6	1.076	2.153	BB- to B+
AQ 7	2.153	6.089	B+ to B
8 QA	6.089	17.222	B- to CCC+
AQ 9	17.222	100.000	CCC to C
AQ 10	100.000	100.000	D

The mapping to the S&P ratings is used by the Company as one of several benchmarks for its wholesale portfolios, depending on customer type and the purpose of the benchmark. The mapping is based on all issuer types rated by S&P. It should therefore be considered illustrative and does not, for instance, indicate that exposures reported against S&P ratings either have been or would be assigned those ratings if assessed by S&P. In addition, the relationship is not relevant for retail portfolios, smaller corporate exposures or specialist corporate segments given that S&P does not typically assign ratings to such entities.

The following table provides an analysis of the credit quality of third party financial assets by probability of default:

	Cash and balances at central banks	Loans and advances to banks	Loans and advances to customers	Derivatives	Commitments
2017	£m	£m	£m	£m	
AQ 1	479	21,696	2,724	25	2,403
AQ 2	2	-	628	-	668
AQ 3	-	4	998	-	664
AQ 4	-	20	1,059	_	740
AQ 5	-	-	659	_	282
AQ 6	-	-	2,101	-	307
AQ 7	-	-	113		29
AQ 8	-	-	32	-	8
AQ 9	-	-	34	-	3
AQ 10		-	5		-
Accruing past due	-	-	31	-	-
Impaired loans	-	-	6	-	-
Less impairment provision	-	-	(8)	_	-
Total	479	21,720	8,382	25	5,104

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

# 15. Risk management - credit risk asset quality (continued)

	Cash and balances at central banks	Loans and advances to banks	Loans and advances to customers	Derivatives	Commitments
2016	£m	£m	£m	£m	£m
AQ 1	44	16,897	2,086	51	1,085
AQ 2	-	-	614	-	512
AQ 3	-	3	792	-	342
AQ 4	-	12	670	-	388
AQ 5	-	-	724	-	235
AQ 6	-	-	1,865	-	305
AQ 7	-	-	414	-	290
AQ 8	-	-	25	-	5
AQ 9	-	-	-	-	1
AQ 10	-	-	12	-	-
Accruing past due	•	•	46	-	-
Impaired loans	-	_	16	-	•
Less impairment provision	-	-	(10)	-	
Total	44	16,912	7,254	51	3,163

### Regulatory risk

The Company manages its capital to ensure that entities in the Company will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance.

The capital structure of the Company consists of equity attributable to equity holders of the ultimate parent, comprising issued capital, reserves and retained earnings as disclosed in the Statement of Changes in Equity.

The Company has capital adequacy requirements imposed by the following regulators - the Jersey Financial Services Commission, the Guernsey Financial Services Commission, the Financial Services Authority Isle of Man and the Financial Services Commission Gibraltar. The Company is required to report a risk asset ratio to regulators on a periodic basis. The ratio is calculated as being the percentage of capital to assets, based on the regulators' definitions of capital and assets. This risk asset ratio is required at all times to be above a benchmark percentage provided by each of the regulators. The Company has been in compliance with capital adequacy requirements in respect of the years ending 31 December 2017 and 2016. As at 31 December 2017, the Risk Asset Ratio was 19.10% (2016: 13.99%). The increase is due to Core Tier 1 Capital growth from 2016 profits of £222m and a reduction in Risk Weighted Assets (RWA) by £2,254m. This is a result of applying Advanced Basel Reporting in the wholesale book reducing RWA by £3,129m, partially offset by £1,087m from lending growth.

The Jersey Financial Service Commission (JFSC) has established in the Codes of Practice for Deposit-taking Business, that a registered person's minimum risk to asset ratio must be maintained at all times at or above 10% or such other higher ratio as has been prescribed by the JFSC.

ALCO reviews the capital structure of the Company's entities on a quarterly basis. As part of this review, the committee considers the cost of capital and the risks associated with each class of capital, along with considering compliance of regulatory requirements. Based on recommendations of the committee, the Company will balance its overall capital structure through the payment of dividends, new share issues and share buy-backs as well as the issue of new debt or the redemption of existing debt.

The Company's overall strategy remains unchanged from 2016.

### Operational risk

Operational risk is the risk of loss resulting from inadequate or failed processes, people, systems or from external events. The Company's business units manage this risk through appropriate risk controls and loss mitigation actions. These actions include a balance of policies, procedures, internal controls and business continuity arrangements.

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

### 15. Risk management (continued)

### Pension risk

Pension risk is the risk to the Company arising from its contractual or other liabilities to, or with respect to, its pension scheme, whether established for its employees, for those of a related company or otherwise.

The Company is exposed to risk from its defined benefit pension scheme to the extent that the assets of the schemes do not fully match the timing and amount of the scheme liabilities. Pension scheme liabilities vary with changes to long-term interest rates, inflation, pensionable salaries and the longevity of scheme members as well as changes in legislation. Ultimate responsibility for the Company's pension scheme is separate from the Company's management. The Company is exposed to the risk that the market value of the scheme assets, together with future returns and any additional future contributions could be considered insufficient to meet the liabilities as they fall due. In such circumstances, the Company could be obliged, or may choose, to make additional contributions to the scheme or be required to hold additional capital to mitigate such risk.

The International Pensions Trust ("IPT") is the largest of the schemes and the main source of pension risk. It operates under a trust deed under which the corporate trustee is a subsidiary of the Company. The trustee board comprises three directors selected by the Company, two directors nominated by members and one independent director.

Risk appetite and investment policy are agreed by the trustees with quantitative and qualitative input from the scheme actuaries and investment advisers. The trustees also consult with the Company to obtain its view on the appropriate level of risk within the pension funds. The Company independently monitors risk within its pension funds as part of the Internal Capital Adequacy Assessment Process. The RBS Pension Committee (PC), acting as a sub-committee of the RBS Asset and Liability Committee (ALCO), formulates the RBS view of pension risk.

The trustee board is solely responsible for the investment of the scheme assets which are held separately from the assets of the Company. The Company and the trustee board discuss and agree on the investment principles and the funding plan. The scheme invested in diversified portfolios of equity, government and corporate fixed-interest and index-linked bonds. The IPT asset strategy has been reviewed over 2015 and 2016 to increase the level of interest rate and inflation hedging in the scheme.

Risk has been mitigated in the scheme in a number of ways as follows:

- In 2006, the scheme was closed to new employees.
- From April 2010, the Company confirmed that it was making changes to the scheme by limiting the amount by which pensionable salary increases (the "pensionable salary cap") to 2% per annum (or CPI inflation, if lower).
- In October 2012, RBSI confirmed that it was offering employees in the schemes the choice between an increase
  of 5% of salaries to the charge made for scheme membership and an increase in Normal Pension Age from 60
  to 65 in respect of service from October 2012 with no additional charge.

A funding valuation of the IPT was undertaken with an effective date of 31 March 2015. Under the terms of the funding agreement, the Group agreed to pay a contribution of £75m in 2016 which, together with future investment returns, aims to remove the deficit on the agreed funding basis. A further valuation is due as at 31 March 2018.

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

### 16. Contingent liabilities and commitments

The amounts shown in the table below are intended only to provide an indication of the volume of business outstanding at 31 December 2017. Although the Company is exposed to credit risk in the event of non-performance of the obligations undertaken by customers, the amounts shown do not, and are not intended to, provide any indication of the Company's expectation of future losses.

	2017	2016
	£m	£m
Contingent liabilities:		
Guarantees	203	277
Other contingent liabilities	23	47
Total contingent liabilities	226	324
Commitments:		
Undrawn formal standby facilities, credit lines and		
other commitments to lend:	5,104	3,006

Banking commitments and contingent obligations, which have been entered into on behalf of customers and for which there are corresponding obligations from customers, are not included in assets and liabilities. The Company's maximum exposure to credit loss, in the event of non-performance by the other party and where all counterclaims, collateral or security proves valueless, is represented by the contractual nominal amount of these instruments included in the table. These commitments and contingent obligations are subject to the Company's normal credit approval processes and any potential loss is taken into account in assessing provisions for bad and doubtful debts in accordance with the Company's provisioning policy.

# **Contingent liabilities**

These include standby letters of credit, supporting customer debt issues, contingent liabilities relating to customer trading activities such as those arising from performance and customs bonds, warranties and indemnities and obligations to The Royal Bank of Scotland plc.

### **Commitments**

Commitments to lend – under a loan commitment the Company agrees to make funds available to a customer in the future. Loan commitments, which are usually for a specified term may be unconditionally cancellable or may persist, provided all conditions in the loan facility are satisfied or waived. Commitments to lend include commercial standby facilities and credit lines, liquidity facilities to commercial paper conduits and unutilised overdraft facilities.

Commitments under non-cancellable operating leases are detailed in note 14.

# Litigation

The Company is involved in litigation involving claims by and against it which arise in the ordinary course of business. The directors of the Company, after reviewing the claims pending and threatened against the Company, and taking into account the advice of the relevant legal advisers, are satisfied that the outcome of these claims are unlikely to have a material adverse effect on the net assets of the Company.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

# 17. Net cash inflow from operating activities

	2017	2016
	<sup>∭</sup> £m	£m
Net cash inflows from trading activities	169	133
Increase in loans and advances to banks and customers	(6,005)	(1,669)
Decrease/(increase) in derivatives	26	(29)
Increase in prepayments, accrued income and other assets	(9)	(2)
Changes in operating assets	(5,988)	(1,700)
Increase in deposits by banks and customers	6,199	1,523
(Decrease)/increase in derivatives	(26)	29
Increase/(decrease) in accruals, deferred income and other liabilities	16	(3)
Changes in operating liabilities	6,189	1,549
Tax paid	(23)	(19)
Net cash inflow/(outflow) from operating activities	347	(37)
49 Applied of such and such applied of		
18. Analysis of cash and cash equivalents	2017	2040
	2017 £m	2016
At 1 January	Σ.111	£m
Cash and balances at central banks	44	54
Cash equivalents	139	152
	183	206
Net cash flow	346	(50)
Effect of exchange rate changes on cash and cash	010	(00)
equivalents	18	27
At 31 December	547	183
Comprising:		
Cash and balances at central banks	479	44
Loans and advance to banks and debt securities	68	139
	547	183
19. Other Cash flow information		
10. Out Gast for infolliation	2017	2016
	£m	£m
Interest received	320	327
Interest paid	(6)	(36)
	314	291

# 20. Related parties

The Company's immediate parent company is The Royal Bank of Scotland International (Holdings) Limited.

The Company's ultimate holding company, and the parent of the largest group into which the Company is consolidated into is The Royal Bank of Scotland Group plc.

# **UK Government**

The UK Government through HM Treasury is the ultimate controlling party of The Royal Bank of Scotland Group plc. Its shareholding is managed by UK Financial Investments Limited, a company it wholly-owns and as a result, the UK Government and UK Government controlled bodies are related parties of the Company.

NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2017

### 20. Related parties (continued)

### (a) Transactions with key management

For the purposes of IAS 24 'Related Party Disclosure', key management comprise directors of the Company and members of the Executive Committee Offshore. The following amounts are attributable, in aggregate, to key management:

	2017	2016
•	£'000	000'3
Loans and advances to customers	2,239	2,696
Customer accounts	238	441
Interest received	40	51
Interest paid	1	2

Key management have banking relationships with Group entities which are entered into in the normal course of business and on substantially the same terms, including interest rates and security, as for comparable transactions with other persons of a similar standing or, where applicable, with other employees. These transactions did not involve more than the normal risk of repayment or present other unfavourable features.

# (b) Related party transactions

	2017	2016
	£m	£m
Assets		
Loans and advances to banks:		
RBS Group entities	21,704	16,886
Liabilities		
Deposits by banks:		
RBS Group entities	348	246
Income		
Interest received:		
RBS Group entities	115	137
Fees received from RBS Group entities	-	5
Total income	115	142
Expenses		
Interest paid:		
RBS Group entities	7	7
Administration expenses paid to RBS Group entities	(1)	5
Total expenses	6	12

The loan balances transferred to RBSI branch in London from RBS group entities were £1bn and the deposit balances transferred were £2m. The deposit balances transferred to RBSI branch in Luxembourg from RBS group entities were £2bn.

# (c) Compensation of key management

The aggregate remuneration of directors and other members of key management during the year was as follows:

	2017	2016
	£'000	£'000
Short term benefits	2,578	2,661
Post employment benefits		202
Share-based payments	198	-
Long term benefits	261	562
	3,037	3,425