



Unlocking new opportunities

A summary of our offshore funds solutions



*expertise is nothing
without experience*



Taking your funds further

With offshore funds, expert insight is essential. Due to the many complex and ever-changing considerations, it's vital you select a financial services provider that understands your business needs and can deliver the exceptional services you require.

Whether you are in Private Equity, Real Estate, Hedge or other Alternative Investment Funds, or are a fund administrator, we are perfectly placed to provide you with banking products and services to assist with the day to day operation of your business. With offices in Jersey, Guernsey and the Isle of Man, we understand the unique factors affecting offshore funds. We can use these insights to help you avoid potential pitfalls and benefit from favourable situations.

From the moment you select RBS International as your financial solutions provider, we will appoint a dedicated relationship manager to you who will take the time to understand your individual requirements and deliver the right services at the right time. As a member of The Royal Bank of Scotland Group, RBS International is able to draw on the expertise of teams throughout the organisation, both offshore and in the UK. From leveraged finance and real estate finance, to private banking and documentary services, we offer quick and effortless access to a comprehensive range of solutions.

You will also enjoy the support of our customer services team taking care of your daily requirements and enquiries. What's more with individual contact points for your inward and outward payments, putting our services to work is refreshingly straightforward. The result is an offering that promises expert advice, tailored solutions, dedicated support, and the confidence your offshore funds are in safe hands.



Solutions designed around you

At RBS International, we know that delivering exceptional services demands an in-depth appreciation of your individual needs. From our Online banking and capital call reconciliation service to liquidity facilities and treasury investor solutions, you can trust RBS International to tailor each of the following offerings to your unique requirements.

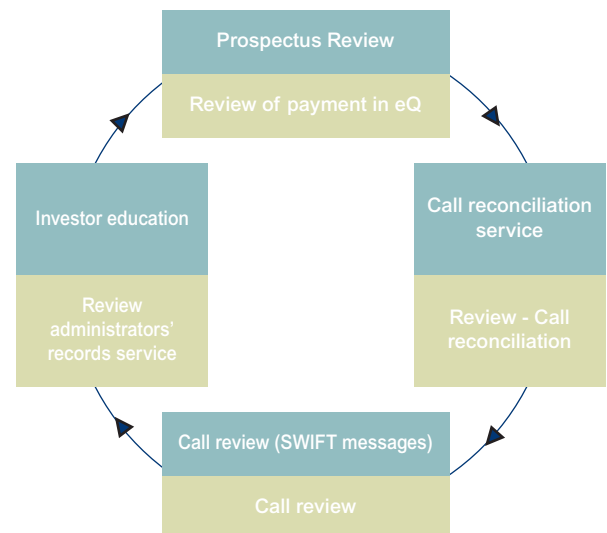
Funds solutions

eQ and cash management

By choosing RBS International, you will gain access to eQ, our Online banking solution. Providing real-time account and transaction information, eQ allows you to analyse incoming and outgoing payments and manage all your accounts from your PC. To help you manage risk and exploit opportunities, we also offer multi-currency cash management accounts, providing instant access and attracting an interest rate related to our fluctuating Base rate.

Capital call reconciliation for inward and outward payments

Working with you or your administrator, we will help ensure that reconciling calls for investor commitments proceeds smoothly. For subscriptions to the fund we will provide a SWIFT template to ensure accurate messages and effortless remittance. Moreover within 24 hours of the call date, we will advise you of payments related to your account, received by our correspondent bank that lack a customer payment message, meaning funds have not yet been applied to your account. This allows you to identify potential late or non-payers. Next, we will review the payment format and where appropriate provide copies of inward SWIFT messages highlighting how the message could be improved to assist straight-through processing and reconciliation. We will also help ensure that outward payments from the fund are reconciled smoothly as detailed in the diagram below.



SUBSCRIPTIONS
(inward payments to the fund)

REDEMPTIONS/DISTRIBUTIONS
(outward payments from the fund)

“We are delighted to have progressed rapidly with a successful partnership approach. RBS International has proven its specialist expertise, depth of services and client satisfaction in this complex area.”

Barry Carroll, Augentius Fund Administration

Liquidity facilities

RBS International can structure credit facilities to bridge the gap between the making of investments and the receipt of funds from investors. We usually provide these facilities on an unsecured basis to the General Partner of the fund following a full risk assessment of the fund and its investors.

Treasury and investor solutions

We will provide you with access to our experienced treasury team and a dedicated treasury consultant. Our team offers a comprehensive range of treasury services, including spot and forward foreign exchange transactions, bespoke hedging solutions, interest rate risk management solutions for all borrowing requirements and investment solutions – including instant access and term deposit products, global treasury funds and other specialist structured investments. Our sales, trading and research teams also provide up to the minute market information and high quality market analysis.

Documentary services

At RBS International, we can provide you with Documentary Letters of Credit and Documentary Collections through the RBS Group.





Why choose RBS International?

- Direct access to dedicated contacts specialising in the funds industry
- A leading and constantly evolving proposition designed to support our funds sector clients
- An effortless call reconciliation service for inward and outward payments
- Unsecured liquidity and forward foreign exchange solutions to assist the day to day operation of the fund

“Working with a bank that understands the needs of private equity funds is enormously helpful to us in providing a comprehensive service to our clients. The liquidity solution that RBS International has developed for our clients is helping to enhance the overall efficiency of their funds.”

Chris Le Boutillier, Business Manager,
Mourant International Finance Administration

Next steps

When you choose RBS International as your partner, you select a team that specialises in offshore funds and is committed to delivering exceptional services and solutions. To discover how we can help take your offshore funds further, visit:

www.rbsinternational.com



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Further details of the scheme is available on request.

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