

www.rbsinternational.com



Your partners in offshore solutions

A summary of our corporate and treasury solutions



*Only shared ideas
get anything started*



“The expertise and support provided by our Relationship team and the Bank's unwavering commitment to providing excellent customer service, makes RBS International the right bank for us.”

John Falla, Financial Controller, Confiance Employment Services Limited



“We were very impressed with RBS International, they worked exceptionally hard to deliver the finance package in record time.”

Sheila Dean, Managing Director, Equiom Trust Company Ltd

Leading the way

In the world of offshore financial services, capability and service quality matter. You need a provider with the strength to offer superior solutions, a company with the resources and expertise to deliver comprehensive services matched to your needs.

The Royal Bank of Scotland International Limited (RBS International) has the size and strength to satisfy your financial needs. With a presence in Jersey, Guernsey and the Isle of Man, we have the stature and assets to offer you complete generalist and specialist corporate banking, treasury and investor solutions.

RBS International is part of The Royal Bank of Scotland Group, one of the world's largest financial services groups, allowing us to draw on expert talents and specialist services throughout the organisation.

With its own board of directors, management team, and treasury facilities in each jurisdiction, RBS International's Corporate Banking is fully committed to the lasting success of our offshore jurisdictions. Which means you can always rely on RBS International to continue to meet your needs with specialist services and expert advice on every aspect of your finances.



A relationship that grows with your business

When it comes to selecting offshore financial services, you require a provider that places expertise where you need it most: right by your side. With your own relationship manager working for your business, you will benefit from astute insights, specialist advice and individual solutions from a professional with many years' experience in the offshore sector.

While providing offshore expertise, your relationship manager will also have specialist knowledge of your business sector. Each understands the unique factors and challenges facing your business and will ensure your company benefits from the right solutions at the right time.

At RBS International, we appreciate that no two businesses are the same. Drawing on the expertise of specialist colleagues within our business, your relationship manager will design a service package matched to your particular requirements.

What's more, our relationship managers have the expertise and experience to offer much more than financial products and services. Acting on your behalf, they will become your business partner, bringing their knowledge and expertise to bear on solutions designed to help your company thrive and prosper.

We will strive to build a lasting relationship with your business, assisting you throughout the company's development. So you can feel confident that from providing the funds you need to grow, to securing your assets and managing risk, RBS International will support you at every step. After all, your success is our success.

“Having RBS International on board was a huge boost during this exciting time for our business. The Bank took the time to really understand the project and our objectives and worked extremely hard to develop a solution that was right for us.”

Bob Beslievre, Managing Director, Bepad Holdings Ltd



“Even though we knew RBS International well, it was just as though it was our first deal together. You never get complacency with RBS International, just enthusiasm.”

ComProp Ltd

Going the distance

Whatever your business, market sector and financial requirements, we can offer a bespoke solution to match. Whether you're a local company or international organisation with banking, finance or offshore fund requirements, RBS International can meet all your needs.

Solutions for your sector

Corporate & commercial

To help our corporate and commercial customers succeed we offer innovative and flexible thinking coupled with a wide range of funding products including overdrafts, loans and leasing, cash management services, electronic banking and treasury solutions for surplus cash.

Government

Working in partnership with Governments, we are able to provide innovative banking solutions to suit their short, medium and long-term financing needs.

Insurance

RBS International is a leading service provider to major insurance and risk companies in Jersey, Guernsey and the Isle of Man.

Real estate

From investing in real estate to financing development schemes, our offshore specialist team can meet all your offshore and UK real estate finance needs. Specialising in real estate allows our team to deliver the timely decisions and advice you expect and deserve.

Shipping

For almost 250 years, the RBS Group has served the shipping industry as a financier and banking partner. Today, RBS International provides quality shipping services to shipping owners, managers and individuals throughout the world.

Wealth management

At RBS International, we are experts in working alongside financial intermediaries, including wealth managers, trust companies and market makers, servicing each with dedicated contacts, tailored products, efficient service and competitive pricing.



Banking without barriers

While we provide an array of specialist solutions, we also appreciate your need for comprehensive everyday banking.

Managing cash flow

In any business, maintaining cash flow is essential. That's why RBS International offers such a broad range of cash management solutions, such as loans, cash and clearing services, plus market-leading electronic packages.

Funding growth

To help your business secure the funds it needs to grow, RBS International provides a wide selection of services, including structured finance, asset finance, property and shipping finance, private placements and capital markets options.

Managing business risk

At RBS International, we understand the risks your business faces. To help your business prosper we identify potential threats. Our solutions include a variety of ways to protect your business from issues such as foreign exchange and interest rate fluctuations.

Investing surplus cash

RBS International offers a choice of solutions to enhance your earnings on surplus funds, including instant access and term deposit products, money market funds and other specialist structured investments.

“Moving our banking to RBS International has provided us with the pro-active and cost effective service we are seeking. We believe that working with RBS International will provide the platform for us to take the Image Group to its next stage of success.”

Steve Gillman, Partner, Image Group

Next steps

With the appetite and capability to help you succeed, we aim to understand your business and share its vision for the future. To discover how RBS International can help your business further, visit:

www.rbsinternational.com





The Royal Bank of Scotland International Limited (RBS International). Registered Office: PO Box 64, Royal Bank House, 71 Bath Street, St. Helier, Jersey, JE4 8PJ. Regulated by the Jersey Financial Services Commission.

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